

Spring Live Webinar

April 20-21, 2024

Sunday PowerPoint Lecture Handouts



Spring Live Webinar

Sunday, April 21, 2024				
7:45 am to 8:00 am	AM Session: Virtual Conference Entry Period			
Sun AM Session	Practice Management – Moderated by Dr. Andrew Kemp			
8:00 am to 8:05 am	Announcements & CE Credit Overview			
8:05 am to 8:55 am	Making Specialty Contact Lens Billing Work Clarke Newman, OD FAAO	1 GEN Hour	COPE ID # 89221-PM	
8:55 am to 9:05 am	Break			
9:05 am to 10:45 am	Is it Routine or Medical? The Key to Keeping Patients Happy and Running a Profitable Practice Christopher Wolfe, OD FAAO	2 GEN Hours	COPE ID # 84824-PM	
10:45 am to 10:55 am	Break			
10:55 am to 11:45 am	Worried About Audits? You Should Be But Not For the Reasons You Are Christopher Wolfe, OD FAAO	1 GEN Hour	COPE ID # 90865-PM	
11:45 am to 11:50 am	Conclusion – AM Session			
11:50 am to 12:45 pm	Lunch Break			
12:45 pm to 1:00 pm	PM Session: Virtual Conference Entry Period			
Sun PM Session	Imaging – Moderated by Dr. Marcus Gonzales			
1:00 pm to 1:05 pm	Announcements & CE Credit Overview			
1:05 pm to 2:45 pm	Alternative OCT Diagnostics Marcus Gonzales, OD, FAAO & Andrew Kemp, OD, FAAO	2 D/T Hours	COPE ID # 90849-TD	
2:45 pm to 2:55 pm	Break			
2:55 pm to 4:45 pm	Using Retinal Location to Aid the Diagnosis Marcus Gonzales, OD, FAAO	2 D/T Hours	COPE ID # 90850-TD	
4:45 pm to 4:50 pm	Conclusion – PM Session			

MAKING SPECIALTY CONTACT LENS BILLING WORK

CLARKE D. NEWMAN, OD, FAAO, FBCLA, FSLS, FNAP

APRIL 21, 2024

UHCO SPRING LIVE WEBINAR



FINANCIAL DISCLOSURES

- PAID CONSULTANT
 - GPLI
 - REVIEW OF OPTOMETRY
 - PERCEPT
 - TARSUS
- CONTRIBUTING EDITOR: CONTACT LENS SPECTRUM
- STUDY CONTRIBUTOR: UHCO
- NO PROPRIETARY INTEREST IN ANY SUBJECTS DISCUSSED
- FDA "OFF-LABEL" USES WILL BE DISCUSSED

All Relevant Financial Relationships have been mitigated.

COURSE OBJECTIVES

• THE OBJECTIVE OF THIS COURSE IS TO DISCUSS METHODS FOR CODING AND BILLING FOR MEDICALLY NECESSARY CONTACT LENSES AND FOR INCORPORATING ICD-10-CM INTO MEDICALLY NECESSARY CONTACT LENS PRESCRIBING.



LEARNING OBJECTIVES

- ATTENDEES OF THIS COURSE WILL LEARN:
 - EFFECTIVE CODING AND BILLING STRATEGIES FOR MEDICALLY NECESSARY CONTACT LENSES (MNCL)

BIG-TIME DISCLAIMER!!!!!!

This meeting is a gathering of competitors, which is one of the two criteria for violating the Sherman Anti-Trust Act. The other criterion for a per se violation is to agree to, or appear to agree to, do something, like set fees, or boycott a supplier, or another competitor. This lecture includes a discussion of fees. HOWEVER, THIS LECTURE IS NOT INTENDED IN ANY WAY TO BE CONSTRUED AS A DISCUSSION OF FEE SETTING. THE EXAMPLES GIVEN ARE INSTRUCTIONAL, AND ARE NOT INTENDED IN ANY WAY TO ENCOURAGE ANYONE TO SET ANY FEE AT ANY AMOUNT. QUESTIONS ABOUT FEES WILL NOT BE ANSWERED, AND DISCUSSION ABOUT FEES AMONG THE ATTENDEES OF THIS LECTURE, DURING THIS LECTURE, WILL NOT BE PERMITTED, AND IS STRONGLY DISCOURAGED AT ANY TIME AFTER THIS LECTURE!



Do you understand?

¿Entiende usted?

Comprenez vous?

Verstehst du?

?האם אתה מבין

Ты понимаешь?

The Ethics of This Stuff

I believe that it is a moral failure to possess a skill or a body of knowledge that can end human suffering, and then fail to use that skill or knowledge because you do not charge enough to make that service a viable part of your practice.

Most doctors fail in medically necessary prescribing not because they lack the skill, but because they lose interest and motivation when they start to lose money.

When you charge enough so that you don't lose money, then you stay motivated enough to solve these complicated cases. I submit to you, that that is ethical!



"CLARKE, EVERYTHING THAT HAPPENS IN YOUR PRACTICE IS YOUR FAULT"

-IRV BORISH

WHAT WE SAY DOESN'T MATTER (SORTA)

There is no escaping the fact that YOU have to do your homework to be successful at billing for medical services. There are enough contractual differences between carriers and between regions, that you have to determine what the payment policies and fees are for each type of service and for each carrier. If you practice in more than one locale, you have to do this legwork for each locale—PERIOD!

INTRODUCTION

- BASIC CONCEPTS
 - WHAT IS THE CONSUMER / PROVIDER / PAYOR / PURCHASER RELATIONSHIP?
 - WHAT IS THE DEFINITION OF "MEDICALLY NECESSARY?"
 - WHAT IS THE DIAGNOSIS / SERVICE / PAYMENT RELATIONSHIP?
 - WHAT ARE "COVERED" AND NON-COVERED" SERVICES?
- BILLING THE VISION CARE PLANS (VCP'S)
- Q & A

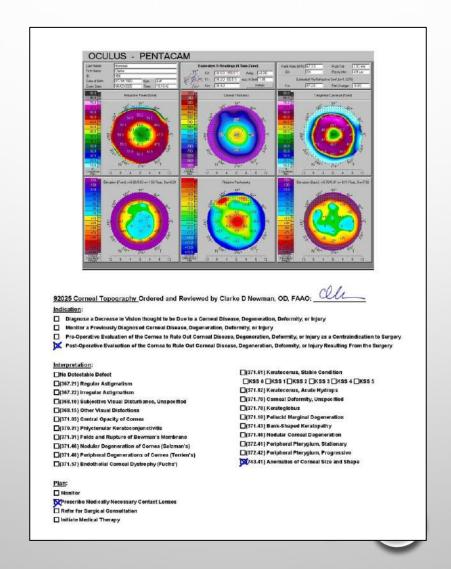
COVERED VS. NON-COVERED

- THIS CONCEPT IS IMPORTANT TO MEDICALLY NECESSARY CONTACT LENS PRESCRIBING
- NON-COVERED SERVICES ARE LISTED BY EXCLUSIONS IN THE NEGOTIATED COVERAGE PRODUCT ("INSURANCE PLAN") AS DETAILED IN THE "SUMMARY PLAN DESCRIPTION" (SPD)
- NON-COVERED SERVICE EXCLUSIONS DO NOT DECIDE WHAT CARE
 YOU PROVIDE, JUST WHO PAYS FOR THE CARE YOU PROVIDE
 - INDEPENDENT CLINICAL JUDGMENT
 - NON-COVERED SERVICES ARE PAID BY THE CONSUMER DIRECTLY TO THE PROVIDER

ESTABLISHING MEDICAL NECESSITY FOR A COVERED SERVICE

- A CHIEF COMPLAINT RATIONAL TO A COVERED SERVICE SUCH AS AN INJURY, ILLNESS, OR DISEASE
- PROVIDING A COVERED SERVICE MUST BE INDICATED BY THE CHIEF COMPLAINT AND MUST BE ORDERED
- IF THE COVERED SERVICE IS A DIAGNOSTIC TEST, THEN THE DIAGNOSTIC TEST MUST BE INTERPRETED AND IT MUST AFFECT YOUR CLINICAL DECISION MAKING

MORE ON DOCUMENTATION FOR MEDICAL NECESSITY



MORE ON DOCUMENTATION FOR MEDICAL NECESSITY

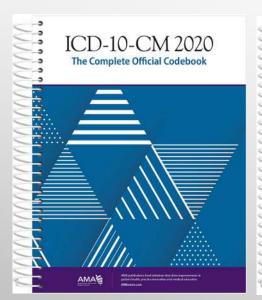
Indication:			
☐ Diagnose a Decrease in Vision thought to be Due to a Corneal	l Disease, Degeneration, Deformity, or Injury		
Monitor a Previously Diagnosed Corneal Disease, Degeneration	on, Deformity, or Injury		
☐ Pre-Operative Evaluation of the Cornea to Rule Out Corneal D	isease, Degeneration, Deformity, or Injury as a Contraindication to Surgery		
Post-Operative Evaluation of the Cornea to Rule Out Corneal	Disease, Degeneration, Deformity, or Injury Resulting From the Surgery		
Interpretation:			
□No Detectable Defect	☐(371.61) Keratoconus, Stable Condition		
□(367.21) Regular Astigmatism	☐KSS 0 ☐KSS 1 ☐KSS 2 ☐KSS 3 ☐KSS 4 ☐KSS 5 ☐(371.62) Keratoconus, Acute Hydrops		
□(367.22) Irregular Astigmatism			
☐(368.10) Subjective Visual Disturbance, Unspecified	 ☐(371.70) Corneal Deformity, Unspecified ☐(371.70) Keratoglobus ☐(371.10) Pellucid Marginal Degeneration ☐(371.43) Bank-Shaped Keratopathy 		
☐(368.15) Other Visual Distortions			
[(371.03) Central Opacity of Cornea			
□(370.31) Phlyctenular Keratoconjunctivitis			
☐(371.31) Folds and Rupture of Bowman's Membrane	☐(371.46) Nodular Corneal Degeneration ☐(372.41) Peripheral Pterygium, Stationary		
[371.46] Nodular Degeneration of Cornea (Salzman's)			
☐(371.48) Peripheral Degenerations of Cornea (Terrien's)	☐(372.42) Peripheral Pteryglum, Progressive 743.41) Anomalies of Corneal Size and Shape		
(371.57) Endothelial Corneal Dystrophy (Fuchs')			
Plan:			
☐ Monitor			
Prescribe Medically Necessary Contact Lenses			
Refer for Surgical Consultation			
☐ Initiate Medical Therapy			

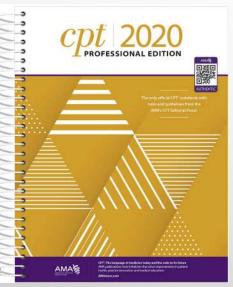
GUIDANCE MATERIALS

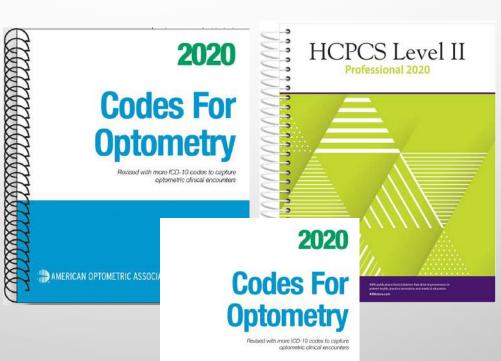
- WEBSITES
 - CMS WWW.CMS.GOV
 - FISCAL INTERMEDIARY
 - FIND YOUR JURISDICTION
 - PRIVATE CARRIERS
- REFERENCE BOOKS
 - 2023 ICD-9-CM
 - 2023 CPT
 - 2023 HCPCS
 - 2023 ICD-10-CM
- MEETINGS & JOURNALS



REFERENCE BOOKS

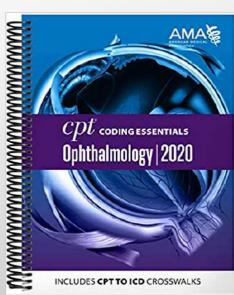






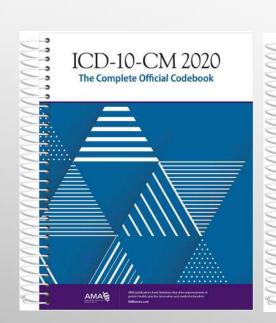
AMERICAN OPTOMETRIC ASSOCIATION

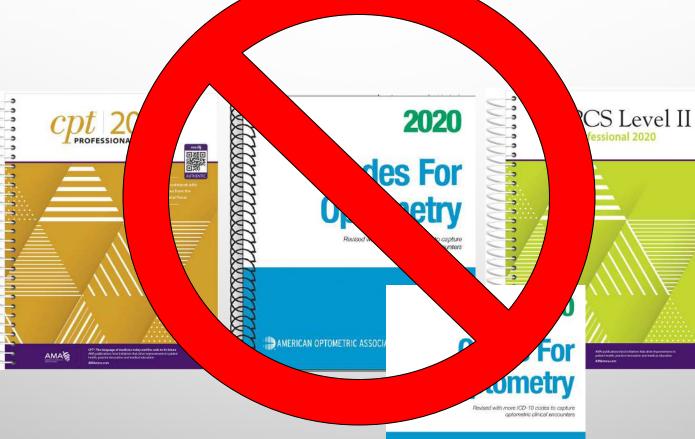
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REFERENCE BOOKS





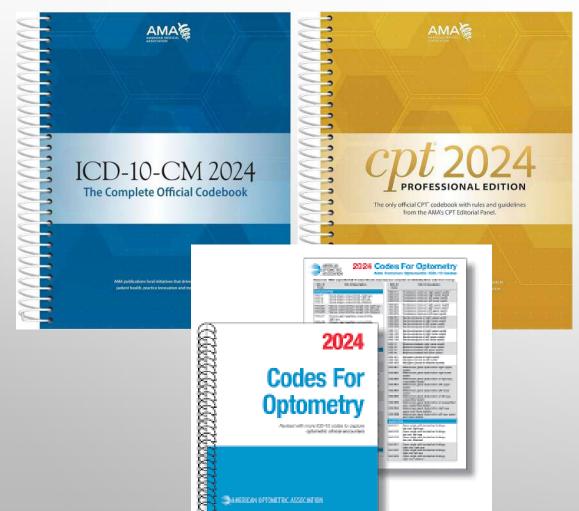




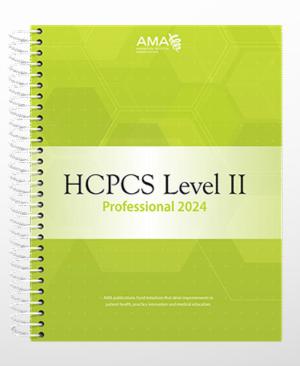


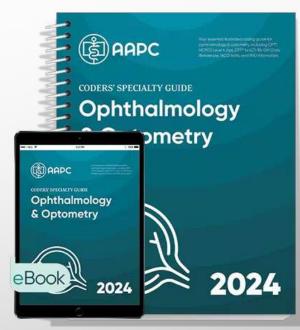


REFERENCE BOOKS



SAMERICAN EFFORETRIC ASSECUTION







WEB BASED GUIDANCE

- OPTOMETRIC BILLING SOLUTIONS, INC.
 - DRS. JOE DELOACH AND PETER CASS, AND BJ AVERY AND SANDY YANKEE
 - HTTP://OPTOMETRICBILLING.COM/
- AOA EXCEL
 - HTTP://WWW.AOA.ORG/AOAEXCEL
- PRACTICE MANAGEMENT RESOURCES, INC.
 - DR. JOHN RUMPAKIS
 - HTTP://WWW.PRMI.COM/

ESTABLISHING THE DIAGNOSTIC CODE SET

- DIAGNOSIS CODES
 - ICD-10-CM, USED SINCE OCTOBER 1, 2015—IF YOU ARE STILL USING ICD-9, WTF?
 - CPT LEVEL I CODES (CREATED BY THE AMA CPT EDITORIAL PANEL)
 - HCPCS (CPT LEVEL II)
- CARRIER DETERMINATION POLICIES
 - NATIONAL CARRIER DETERMINATIONS (NCD) FOR EYES NCD 80
 - HTTP://WWW.CMS.GOV/REGULATIONS-AND GUIDANCE/GUIDANCE/MANUALS/DOWNLOADS/NCD103C1 PART1.PDF
 - LOCAL CARRIER DETERMINATIONS (LCD)

VERY IMPORTANT CONCEPT: A TAUTOLOGY

It Is Not What You Get Paid!!!!

It Is What You Get to Keep at Audit!!!!

UNDERSTANDING CPT CODES

- CODE TEXT
 - PLAIN LANGUAGE RULES, UNLESS SPECIFICALLY SUPERSEDED BY OTHER INSTRUCTIONS
- CODE SUB-TEXT
 - OFTEN, THESE OTHER INSTRUCTIONS ARE CONTAINED IN SUB-TEXT COMMENTS
- CODE PRE-TEXT / PREAMBLE
 - A PREAMBLE CAN CONTAIN INFORMATION THAT SHAPES A CODE OR A GROUP OF CODES
 - E/M CODES HAVE A PREAMBLE AND CODE SUBTEXTS
 - 9231X CODES HAVE A PREAMBLE
- CPT ASSISTANT
- CPT CHANGES
- CMS PUB-100 GUIDANCE
 - NCD'S ARE PROMULGATED HERE



- GA-WAIVER OF LIABILITY STATEMENT ISSUED, AS REQUIRED BY PAYER POLICY
- GX—NOTICE OF LIABILITY ISSUED, VOLUNTARY UNDER PAYER POLICY
- GY—ITEM OR SERVICE STATUTORILY EXCLUDED, DOES NOT MEET THE DEFINITION OF ANY MEDICARE BENEFIT
- GZ—ITEM OR SERVICE EXPECTED TO BE DENIED AS NOT REASONABLE AND NECESSARY

HTTPS://WWW.NOVITAS-

SOLUTIONS.COM/WEBCENTER/PORTAL/MEDICAREJH/PAGEBYID?CONTENTID=00144508& AFRLOOP=476331289 92458#!%40%40%3F AFRLOOP%3D47633128992458%26CONTENTID%3D00144508%26 ADF.CTRL-STATE%3DMG5VJGXVT 33



THE PRESCRIBING CODES

GET THIS STUFF RIGHT IF YOU WANT TO GET PAID

CPT PREAMBLE FOR THE 9231X CODES

The prescription of contact lenses includes specification of optical and physical characteristics (such as power, size, curvature, flexibility, gas-permeability). It is NOT a part of the general ophthalmological services.

The fitting of a contact lens includes instruction and training of the wearer and incidental revision of the lens during the training period.

Follow-Up of successfully fitted extended wear lenses is reported as part of a general ophthalmological service. (92012 et seq)

The supply of contact lenses may be reported as part of the fitting. It may also be reported separately by using the appropriate supply code."

CONTACT LENS SERVICES

- 92310(4)—PRESCRIPTION OF OPTICAL AND PHYSICAL CHARACTERISTICS OF AND FITTING OF CONTACT LENS, WITH MEDICAL SUPERVISION OF ADAPTATION; CORNEAL LENS, BOTH EYES, EXCEPT FOR APHAKIA
 - 92311(5)—CORNEAL LENS FOR APHAKIA, ONE EYE
 - 92312(6)—CORNEAL LENS FOR APHAKIA, BOTH EYES
 - 92313(7)—CORNEOSCLERAL LENS
 - 92325—MODIFICATION OF CONTACT LENS (SEPARATE PROCEDURE),
 WITH MEDICAL SUPERVISION OF ADAPTATION
 - 92326—REPLACEMENT OF CONTACT LENS
 - 92499—UNLISTED OPHTHALMOLOGICAL SERVICE OR PROCEDURE

CONTACT LENS SERVICES: IMPORTANT CONCEPTS

- CHARGE ANOTHER CONTACT LENS SERVICE FEE IF YOU CHANGE THE LENS DESIGN "SUBSTANTIALLY"
 - THAT IS, A CHANGE THAT IS NOT AN "INCIDENTAL REVISION"
- FOLLOW UP VISITS ARE NOT PART OF THE 9231X CODES. THE "SUPERVISION OF ADAPTATION" REQUIREMENT IS MET AT THE FIRST FOLLOW-UP VISIT IF THEY HAVE REACHED THE PRESCRIBED WEARING TIME
- SUBSEQUENT FOLLOW-UP VISITS ARE A PART OF A GENERAL OPHTHALMOLOGICAL SERVICE—YOU ARE MEDICALLY EVALUATING THE EFFECT OF THE PRESENCE OF THE CONTACT LENS ON THE OCULAR TISSUE

CONTACT LENS SERVICES—BANDAGE LENS

- 92070—BANDAGE CONTACT LENS CODE—NO LONGER IN USE!!!!
 IT WAS DELETED IN 2012. (I STILL GET QUESTIONS ON THIS)
- 92071—FITTING OF CONTACT LENS FOR TREATMENT OF OCULAR SURFACE DISEASE
 - DO NOT REPORT 92071 IN CONJUNCTION WITH 92072
 - REPORT SUPPLY OF LENS SEPARATELY WITH 99070 OR APPROPRIATE SUPPLY CODE

CONTACT LENS SERVICES—KERATOCONUS

- 92072—FITTING OF CONTACT LENS FOR MANAGEMENT OF KERATOCONUS, INITIAL FITTING
 - FOR SUBSEQUENT FITTINGS, REPORT USING EVALUATION AND MANAGEMENT SERVICES OR GENERAL OPHTHALMOLOGICAL SERVICES
 - DO NOT REPORT 92072 IN CONJUNCTION WITH 92071
 - REPORT SUPPLY OF LENS SEPARATELY WITH 99070 OR APPROPRIATE SUPPLY CODE

GUIDANCE ON THE 92072 CODE: "INITIAL FITTING"

ACCORDING TO THE CPT ASSISTANT, CODE 92072, FITTING OF CONTACT LENS FOR MANAGEMENT OF KERATOCONUS, INITIAL FITTING, IS REPORTED FOR INITIAL FITTINGS ONLY. THE DESCRIPTION OF WORK FOR INITIAL FITTINGS INCLUDES THE RESULTS OF DIAGNOSTIC TESTS DONE PRIOR TO CONTACT LENS FITTING TO ASSESS THE CORNEAL ECTASIA, WHICH ARE USED IN CONCERT WITH SLIT LAMP EXAMINATION TO ASSESS CORNEAL SHAPE AND DETERMINE INITIAL CONTACT LENS PARAMETERS (E.G., DIAMETER, BASE CURVE AND SECONDARY CURVES). LENS DESIGNS CAN INCLUDE CORNEAL, SCLERAL, HYBRID, OR PIGGYBACK SYSTEMS. KERATOMETRY, LID ANATOMY, TEAR FILM AND REFRACTION ARE ALSO PERFORMED AND/OR RECHECKED. IF THE LENS NEEDS TO BE CHANGED BECAUSE IT NO LONGER FITS THE PATIENT'S NEEDS, THE FITTING OF A NEW LENS IS CONSIDERED AN INITIAL FITTING AND SHOULD INCLUDE ALL OF THE SERVICES NOTED ABOVE.

GUIDANCE ON THE 92072 CODE: "INITIAL FITTING"

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HCPCS MATERIAL CODES

- V2510—CONTACT LENS, GP, SPHERICAL, PER LENS
- V2511—CONTACT LENS, GP, TORIC, PER LENS
- V2512—CONTACT LENS, GP, BIFOCAL, PER LENS
- V2513—CONTACT LENS, GP, EXTENDED WEAR, PER LENS
- V2520—CONTACT LENS, HYDROPHILIC, SPHERICAL, PER LENS
- V2521—CONTACT LENS, HYDROPHILIC, TORIC, PER LENS
- V2522—CONTACT LENS, HYDROPHILIC, BIFOCAL, PER LENS
- V2523—CONTACT LENS, HYDROPHILIC, EXTENDED WEAR, PER LENS
- V2530—CONTACT LENS, IP, SCLERAL, PER LENS
- V2531—CONTACT LENS, GP, SCLERAL, PER LENS
- V2627—SCLERAL COVER SHELL
- V2599—CONTACT LENS, OTHER TYPE

USING THE UNLISTED CODES

- USE THE "UNLISTED CODES" (92499 & V2599) FOR SERVICES AND MATERIALS THAT ARE BEYOND THE SCOPE OF THE OTHER CONTACT LENS PRESCRIBING CODES
- MEDICALLY NECESSARY LENSES IN THIS CATEGORY
 - HYBRID LENSES
 - HAND PAINTED PROSTHETIC LENSES
 - LENSES MADE FROM OCULAR SURFACE MOLDING
 - MYOPIA MANAGEMENT
- NEED TO DESCRIBE IN BOX 19
- NEED LETTERS OF MEDICAL NECESSITY



- REMEMBER, ALL DOCUMENTATION SHOULD SUPPORT YOUR DIAGNOSIS
 AND TREATMENT PLAN
- EACH TEST MUST BE RATIONAL TO THE DIFFERENTIAL DIAGNOSIS AS GUIDED BY THE CHIEF COMPLAINT
- FAILURE TO DOCUMENT FULLY THE CHIEF COMPLAINT, THE ASSOCIATED HPI, THE OBJECTIVE TESTING (INCLUDING THE ORDER, THE INTERPRETATION, AND CLINICAL DECISION MAKING), THE CL DIAGNOSTIC EVALUATION AND RESULTS MAY RESULT IN A FAILED AUDIT

CODING AND BILLING FOR THE CROSSLINKING PATIENT

- CPT LEVEL I TEMPORARY CODE 0402T COLLAGEN CROSS-LINKING OF CORNEA (INCLUDING REMOVAL OR THE CORNEAL EPITHELIUM AND INTRAOPERATIVE PACHYMETRY WHEN PERFORMED).
- J2787 RIBOFLAVIN 5'- PHOSPHATE, OPHTHALMIC SOLUTION, UP TO 3ML
- THESE TEMPORARY CODES DO NOT HAVE ANY GLOBAL PERIOD
- ALL POST-OPERATIVE CARE DELIVERED FOR THE CROSSLINKING PATIENT IS BILLED IN THE USUAL MANNER FOR GENERAL OPHTHALMOLOGICAL CODES OR EVALUATION & MANAGEMENT CODES
- THIS CODE EXPIRES AT THE END OF 2024, WHICH MEANS A 60000 CATEGORY I SURGICAL CODE WILL LIKELY BE PROMULGATED THIS YEAR, WHICH MAY HAVE A GLOBAL PERIOD GREATER THAN ZERO.



VISION CARE PLAN MNCL BENEFITS

KNOW THESE PROCEDURES OR PAY THE PRICE



VISION CARE PLANS (VCP'S)

- VISION SERVICE PLAN® (VSP)
- EYEMED®
- UNITED HEALTHCARE® / SPECTERA®
- VERSANT HEALTHTM (SUPERIOR VISIONTM & DAVIS VISIONTM)
- VISION BENEFITS OF AMERICA (VBA)



THE LIMITED DATA SET

- PAYORS WILL SOMETIMES LIMIT THE DIAGNOSES THAT ARE CONSIDERED TO BE PER SE MEDICALLY NECESSARY TO A LIST
- THESE DATA SETS ARE PROMULGATED IN "CARRIER DETERMINATIONS"

- LOOK IN THE 2024 MANUAL
 - GO <u>WWW.EYEFINITY.COM</u>, AND LOG IN
 - CLICK "VSPONLINE" DOWN THE RIGHT-HAND SIDE
 - CLICK "MANUALS" DOWN THE LEFT-HAND SIDE
 - CLICK "VSP®"
 - UNDER "PLANS AND COVERAGE," CLICK "CONTACT LENS BENEFITS"
 - SCROLL DOWN TO "VISUALLY NECESSARY CONTACT LENSES"
 - PRINT THE PDF VERSION AND KEEP IT AVAILABLE TO ANSWER QUESTIONS



VSP®: QUALIFIED DIAGNOSES

- APHAKIA
- NYSTAGMUS
- KERATOCONUS
- ANIRIDIA
- CORNEA TRANSPLANT
- HEREDITARY CORNEAL DYSTROPHIES
- ANISOMETROPIA ≥ 3.00 D IN ANY MERIDIAN
- AMMETROPIA ≥ 10.00D IN ANY MERIDIAN
- IRREGULAR ASTIGMATISM



VSP®: QUALIFIED DIAGNOSES

- ACHROMATOPSIA
- ALBINISM
- POLYCHORIA, ANISOCORIA (CONGENITAL)
- PUPILLARY ABNORMALITIES

VSP®: EXCLUSIONS

- CORNEAL REFRACTIVE THERAPY, ORTHOKERATOLOGY, AND CONTACT LENSES FOR MYOPIA MANAGEMENT ARE NOT COVERED UNDER NECESSARY CONTACTS, COVERED CONTACT LENSES, OR THE VSP ELEMENTS PLAN.
 - PATIENTS CAN USE THEIR ELECTIVE CONTACT LENSES ALLOWANCE TOWARDS THE COST OF CORNEAL REFRACTIVE THERAPY, ORTHOKERATOLOGY, OR MYOPIA MANAGEMENT CONTACT LENS MATERIALS ONLY. THE CONTACT LENS FITTING AND EVALUATION PORTION OF THE TREATMENT IS A PRIVATE TRANSACTION BETWEEN YOU AND THE PATIENT.
- OTHER THINGS

- VISUALLY NECESSARY CONTACT LENSES AREN'T TYPICALLY COVERED FOR PATIENTS WHO HAVE RECEIVED
 ANY ELECTIVE COSMETIC EYE SURGERY (E.G., LASIK, PRK, OR RK). HOWEVER, PROCEDURES RESULTING
 WITH CONCERNS SUCH AS ECTASIA, SCARRING OR IRREGULAR CORNEAS CAUSING VISION PROBLEMS
 THAT REQUIRE CONTACT LENSES TO PROVIDE FUNCTIONAL VISION, ARE COVERED UNDER THE NCL
 BENEFIT, SO LONG AS PATIENTS MEET THE NCL CRITERIA.
- IRREGULAR ASTIGMATISM BILLED IN THE PRIMARY POSITION AS THE CHIEF MEDICAL COMPLAINT DOES
 NOT MEET NCL COVERAGE CRITERIA. IRREGULAR ASTIGMATISM IS A CONDITION CAUSED BY OTHER
 UNDERLYING DISORDERS.
- FEES BILLED TO VSP FOR ALL CONTACT LENS PLAN BENEFITS MUST BE CONSISTENT WITH YOUR U&C
 CHARGES, REGARDLESS OF THE PATIENT'S COVERAGE OR ALLOWANCES.

- TO SUBSTANTIATE BILLING FOR KERATOCONUS, BE SURE YOUR RECORDS INCLUDE: PATIENT HISTORY; K
 READINGS; BCVA WITH REFRACTION; SLIT LAMP EXAMINATION OF THE CORNEA; CORNEAL TOPOGRAPHY OR
 ANTERIOR OCT OF THE CORNEA.
- ENSURE THAT YOUR MEDICAL RECORDS ACCURATELY SUPPORT THE DIAGNOSIS SUBMITTED ON THE CLAIM
 WHEN BILLING FOR VISUALLY NECESSARY CONTACT LENSES. BY DOING SO YOUR PAYMENT WILL NOT BE
 DENIED IF THE DIAGNOSIS BILLED IS SUBSTANTIATED BY THE CLINICAL FINDINGS DOCUMENTED IN THE PATIENT'S
 RECORD.
- FAILURE TO RECORD YOUR CONTACT LENS EVALUATIONS, FITTINGS AND FOLLOW-UPS MAY RESULT IN THE DENIAL OF PAYMENT FOR SERVICES.
- DO NOT BALANCE BILL YOUR PATIENT THE DIFFERENCE BETWEEN VSP'S ALLOWED AMOUNTS AND YOUR U&C
 FEES FOR MATERIALS. EXAM AND MATERIAL (SPECTACLE LENSES AND FRAME) COPAYS APPLY UNLESS OTHERWISE
 SPECIFIED. ANY FITTING FEES INCURRED AFTER THE INITIAL 90 DAY PERIOD ARE CONSIDERED A PRIVATE MATTER
 BETWEEN YOU AND THE PATIENT.

- FILE ON E-CLAIM
- FOR ANISOMETROPIA AND HIGH AMMETROPIA, PROVIDE THE SPECTACLE RX
- FOR SCLERAL LENSES, USE HCPCS V2531
 - DO NOT USE THE V2530; ONLY USE THE V2531
- BILL HYBRID LENSES WITH HCPCS V2599
- FOR SCLERAL AND HYBRID LENSES, PROVIDE THE BRAND AND TYPE IN BOX 19
 - STATE WHETHER OR NOT THE LENS IS A "SCLERAL" OR HYBRID"
 - PROVIDE THE MANUFACTURER AND THE BRAND
- USE THE V2599 FOR LENSES THAT DO NOT HAVE A HCPCS CODE
 - HAND PAINTED LENSES, ETC.

- PIGGYBACK BENEFIT IS AVAILABLE FOR A PATIENT WHO MEETS THE PREVIOUSLY DISCUSSED CRITERIA, AND WHO IS INTOLERANT OF GP LENSES
 - PROVIDE INFORMATION ON PIGGYBACK LENS IN BOX 19
- SPECTACLE LENSES TO WEAR OVER CONTACTS BENEFIT
 - APHAKIA
 - HIGH AMMETROPIA ≥ 10.00D
 - PRESBYOPIA
 - ACCOMMODATIVE DISORDER
 - BINOCULAR FUNCTION DISORDER
 - DIFFERENT PRISM REQUIREMENTS FOR DISTANCE AND NEAR
 - PRESCRIPTION REQUIRED
 - CALL VSP® (800-615-1883) FOR CLAIM NUMBER
 - 30 DAY TIME LIMIT
- 85% OF USUAL AND CUSTOMARY CHARGES FOR "CONTACT LENS EXAM SERVICES (FITTING AND EVALUATION)"

- THE BASIC EXAMINATION IS BILLED AND PAYABLE PER THE TERMS OF THE PLAN
- VSP REIMBURSES 85% OF USUAL AND CUSTOMARY CHARGES FOR "CONTACT LENS EXAM SERVICES (FITTING AND EVALUATION)"
- VSP REIMBURSES USUAL AND CUSTOMARY FEES FOR MATERIALS UP TO THE PLAN LIMITS
 - TWO SCHEDULES ON PLAN LIMITS
 - COVERED AND BASE VISUALLY NECESSARY CL MAXIMUMS
 - VISUALLY NECESSARY CL SPECIALTY MAXIMUMS
 - SERVICE DRIVEN OR DIAGNOSIS DRIVEN (SEE CHART)
 - MUST BILL 92072, 92311, OR 92312 OR ONE OF THE DIAGNOSES
- THE PATIENT IS RESPONSIBLE FOR EXAM AND MATERIAL COPAYMENTS

	nd Base Visually I	Planned	Daily
HCPCS	Replacement ¹	Replacement ¹	Replacement ¹
V2500*	\$251	_	_
V2501*	\$251	_	_
V2502*	\$385	_	_
V2503*	\$491		_
V2510*	\$405		_
V2511*	\$450	_	_
V2512*	\$650	_	_
V2513*	\$750	_	_
V2520	\$500	_	_
V2521	\$375	\$525	\$750
V2522	\$525	\$650	\$810
V2523	\$537	\$650	\$1000
V2530*	\$475	\$600	\$625
V2531*	\$499	_	_
V2599**	\$987	_	_
Piggyback	\$1,150	\$1,500	_

Visually Nec	essary Contac	t Lens Specialt	y Maximums
HCPCS	Annual Replacement ¹	Planned Replacement ¹	Daily Replacement ¹
V2500*	\$451	_	_
V2501*	\$585	_	_
V2502*	\$691	_	_
V2503*	\$605	_	_
V2510*	\$657	_	_
V2511*	\$800	_	_
V2512*	\$900	_	_
V2513*	\$825	_	_
V2520	\$500	\$650	_
V2521	\$679	\$804	_
V2522	\$750	\$863	_
V2523	\$650	\$775	\$800
V2530*	\$700	_	_
V2531*	\$2,300	_	_
V2599**	\$1,300	\$1,650	_
Piggyback	\$1,300	\$1,650	_

¹Annual Replacement is 1-2 units. Planned Replacement is 3-360 units. Daily Replacement is 361+ units.

*These services shouldn't be billed for more than 2 units. If billed with higher unit counts, we'll pay up to the Annual Replacement lens maximum.

**These services shouldn't be billed for more than 360 units. If billed with higher unit counts, we'll pay up to the Planned Replacement lens maximum.

***Effective 2/6/2012, maximum reimbursement increased to \$2,300. For dates of service between 10/1/2011 and 2/5/2012 maximum reimbursement is \$1,300.

****As of 7/16/2012, V2520, V2521, and V2522 with units of 361+ are not covered under the Specialty Maximums. For dates of service between 10/1/2011 to 7/15/2012 maximum reimbursement is: V2520= \$698; V2521= \$833; V2522= \$950.

- CLICK https://eyemed.com/en-us/provider LOG INTO SITE
- CLICK ON "PROVIDER SIGN IN"
- CLICK ON "PROVIDER MANUAL"
- GO TO PAGE 19

- ANISOMETROPIA ≥ 3.00D
- HIGH AMETROPIA $\geq +/-10.00D$
- KERATOCONUS
- VISION IMPROVEMENT OTHER THAN KERATOCONUS FOR MEMBERS WHOSE VISION CAN BE CORRECTED BY TWO LINES ON THE VISUAL ACUITY CHART WHEN COMPARED TO THE BEST CORRECTED STANDARD SPECTACLE LENSES.
- PEDIATRIC ANIRIDIA (CA ONLY)
- PEDIATRIC APHAKIA (CA ONLY)
- PEDIATRIC CORNEAL DISORDER OR POST-TRAUMATIC DISORDER (CA HEALTH NET)
- PEDIATRIC PATHOLOGICAL MYOPIA (CA HEALTH NET)

KERATOCONUS

- **EMERGING/MILD:** CONTACT LENSES IN THIS TIER ARE ANTICIPATED TO INCLUDE, HOWEVER NOT BE LIMITED TO, SCLERAL, SEMI-SCLERAL AND HYBRID DESIGNS/MATERIALS. THE BELOW SEVERITY SCALE APPLIES: MULTIPLE SPECTACLE REMAKES
- UNSTABLE TOPOGRAPHY
- LIGHT SENSITIVITY/GLARE ISSUES
- SIGNS INCLUDING FLEISCHER RING, VOGT'S STRIAE AND SCISSOR REFLEX WITH RETINOSCOPY
- NO SCARRING
- TOPOGRAPHY (STEEP K <53D)
- CORNEAL THICKNESS >475 MICRONS

KERATOCONUS

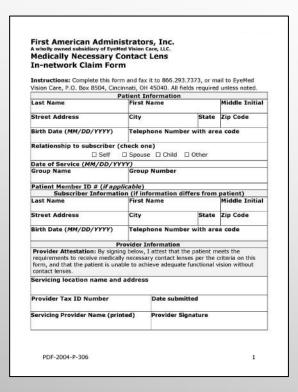
- MODERATE/SEVERE: PATIENTS WHO BEGIN IN THE EMERGING OR MILD CATEGORIES AND ARE NOT SUCCESSFUL WITH CONTACT LENS MATERIALS AND KERATOCONUS DESIGNS MAY BE ELEVATED INTO THIS MODERATE/SEVERE TIER. CONTACT LENSES IN THIS TIER ARE ANTICIPATED TO INCLUDE HOWEVER NOT BE LIMITED TO SCLERAL, SEMI-SCLERAL AND HYBRID DESIGNS/MATERIALS. PATIENTS WHO QUALIFY AS MODERATE/SEVERE WILL HAVE ALL OF THE EMERGING/MILD SYMPTOMS, PLUS MILD TO NO SCARRING OR SOME SCARRING
- TOPOGRAPHY (STEEP K OF 53D OR HIGHER)
- CORNEAL THICKNESS UP TO 475 MICRONS
- REFRACTION NOT MEASURABLE

- ONE BENEFIT PER CALENDAR YEAR
- CALL 888-581-3648 FOR AUTHORIZATION
- REPORT ON A EYEMED NECESSARY CONTACT LENS FORM (DOWNLOAD) AND FAX TO 866-293-7373

Qualifying Criteria	Contracted Provider Reimbursement
Anisometropia	95% of U&C up to \$700
High Ammetropia	95% of U&C up to \$700
Keratoconus	95% of U&C up to \$1,200 (Mild/Moderate) 95% of U&C up to \$2,500 (Advanced/Ectasia)
Vision Improvement	95% of U&C up to \$2,500

Qualifying Criteria (Only in CA for Pediatric Plan)	Contracted Provider Reimbursement
Pediatric Aniridia	95% of U&C up to \$3,730
Pediatric Aphakia	95% of U&C up to \$5,800
Pediatric Corneal & Post-Trauma Disorder (Billed as Visual Improvement)	95% of U&C up to \$2,500
Pediatric Pathological Myopia	95% of U&C up to \$700

Qualifying Criteria	Non-Standard Medically Necessary Contact Lens Codes*
Anisometropia	92310AN
High Ametropia	92310HA
Keratoconus	92072
Vision Improvement	92310VI
Pediatric Aniridia	92310AI
Pediatric Aphakia	92310AP
Pediatric Corneal Post-Trauma Disorder	92310VI
Pediatric Pathological Myopia	92310PM



Provider: Benefit Check only 1 box	ically Necessary covers contact lens next to the condition k or fill in the applicand and materials.	evaluation, fit & follo that applies accordi	w-up and material ng to the final
Check here	Check here	Check here	Check here
Anisometropia 92310AN ICD-10 code H52.31 Select if Rx differs by at least 3D in meridian powers between the 2 eyes \$_Enter retail price	High ametropia 92310HA Select if Rx exceeds plus or minus 100 meridian power in either eye Check appropriate ICD-10 code: Hypermetropia H52.01 H52.03 Myopia	Keratoconus - mild/moderate 92072 Select when service of the serv	Keratoconus - advanced/ ectasia 92072AD Select when keratoconus is present and one or more of the following conditions are met: • Corneal scarrin, • Steep K of 53D or higher • Corneal thickness <= 475 microns
	□ H52.11 □ H52.12 □ H52.13 \$ Enter retail price	☐ H18.609 ☐ H18.611 ☐ H18.612 ☐ H18.613 ☐ H18.619	Refraction not measurable Check appropriat ICD-10 code:
		\$ Enter retail price	☐ H18.621 ☐ H18.622 ☐ H18.623 ☐ H18.629 ☐ H18.711 ☐ H18.712 ☐ H18.713 ☐ H18.713
ICD-10 code: H52.31			\$ Enter retail price

_	essary Qualifying Conditions (continued)
Check here Vision improvement 92310VI Keratoconus is abser Select for members wh acuity chart when comp	nt ose vision can be improved by 2 lines on the visual bared to best corrected standard spectacle lenses
CD-10 code: □ <i>Check here</i>	Enter code
\$Enter retail pric	e

Instructions: Complete this for				
Vision Care, P.O. Box 8504, Cinc				
		formation	required	uniess noteu.
Last Name	First N			Middle Initial
Street Address	City		State	Zip Code
Birth Date (MM/DD/YYYY)	Teleph	none Number v	with are	a code
Relationship to subscriber (check on	e)		
☐ Self	☐ Spouse	e □ Child □ 0	Other	
Date of Service (MM/DD/YY	YY)			
Group Name	Group	Number		
Dationt Mambar ID # /if ann	lien hin)			
Patient Member ID # (<i>if app</i> Subscriber Informati		ormation diffe	rs from	natient)
Last Name	First N		10 110111	Middle Initial
Street Address	City		State	Zip Code
Birth Date (MM/DD/YYYY)	Teleph	one Number	with are	a code
P	rovider Ir	nformation		
Provider Attestation: By signing requirements to receive medicall form, and that the patient is una contact lenses.	ly necessar	ry contact lenses	per the	criteria on this
Servicing location name and	address			
Provider Tax ID Number		Date submitte	d	
		1		

Provider: Benefit Check only 1 box	covers contact lens next to the condition k or fill in the applica	Qualifying Con- evaluation, fit & follo that applies accordinated in the condi- tible ICD-10 code. En	w-up and materials ng to the final
Check here	Check here	Check here	Check here
Anisometropia 92310AN ICD-10 code H52.31 Select if Rx differs by at least 3D in meridian powers between the 2 eyes Enter retail price	High ametropia 92310HA Select if Rx exceeds plus or minus 10D meridian powers in either eye Check appropriate ICD-10 code: Hypermetropia H52.01 H52.02 H52.03 Myopia H52.11 H52.12 H52.13 \$ Enter retail price	Keratoconus - mild/moderate 92072 Select when keratoconus is present and Rx is not correctable to 20/25 in either or both eyes with spectacles Check appropriate ICD-10 code: H18.601 H18.602 H18.603 H18.609 H18.611 H18.612 H18.613 H18.619 \$ Enter retail price	Keratoconus - advanced/ ectasia 92072AD Select when keratoconus is present and one or more of the following conditions are met: • Corneal scarring • Steep K of 53D or higher • Corneal thickness <= 475 microns • Refraction not measurable Check appropriate ICD-10 code: □ H18.621 □ H18.622 □ H18.623 □ H18.629 □ H18.711 □ H18.711 □ H18.711
ICD-10 code: H52.31			\$ Enter retail price

Medically Neces	ssary Qualifying Conditions (continued)
Check here	
/ision improvement 02310VI	
GETATORI Keratoconus is absent	
Select for members whos	se vision can be improved by 2 lines on the visual
acuity chart when compa	red to best corrected standard spectacle lenses
D-10 code:	
Check here	_ Enter code
Enter retail price	
PDF-2004-P-306	

SPECTERA® NECESSARY CONTACT LENSES BENEFIT

- GO TO <u>WWW.SPECTERA.COM/</u>
- LOG IN
- SELECT "PLAN RESOURCES"
- SELECT "NETWORK ADMINISTRATION MANUAL"
- GO TO PAGE 9, READ THROUGH THIS PARAGRAPH, AND SELECT "BILLING GUIDE"
- BILLING GUIDE FOR NECESSARY CONTACT LENSES IS ON PAGE 43



Supporting Documentation Form – Necessary Contact Lenses (In-Network Use)

Memb	per name:	
Memb	oer ID #:	DOB:
Encou	unter #:	
Additio	onal Payment Requested for:	
	Necessary Contact Lenses	
Neces	ssary Contact Lenses	
	e include documentation of your actual amentation.	equisition cost. An invoice or order form receipt is acceptable
L		(print full name of practitioner), hereby attest that this information is true
accura	ate and complete to the best of my knowl	_ (print full name of practitioner), hereby attest that this information is truedge.
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SPECTERA® MANUAL, PAGE 43

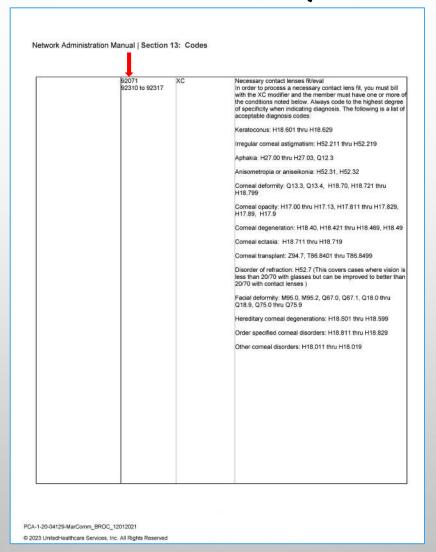
Network Administration Manual | Section 13: Codes

92071 92310 to 92317 Necessary contact lenses fit/eval In order to process a necessary contact lens fit, you must bill with the XC modifier and the member must have one or more of the conditions noted below. Always code to the highest degree of specificity when indicating diagnosis. The following is a list of acceptable diagnosis codes: Keratoconus: H18.601 thru H18.629 Irregular comeal astigmatism: H52.211 thru H52.219 Aphakia: H27.00 thru H27.03, Q12.3 Anisometropia or aniseikonia: H52.31, H52.32 Corneal deformity: Q13.3, Q13.4, H18.70, H18.721 thru Corneal opacity: H17.00 thru H17.13, H17.811 thru H17.829, Corneal degeneration: H18.40, H18.421 thru H18.469, H18.49 Corneal ectasia: H18.711 thru H18.719 Corneal transplant: Z94.7, T86.8401 thru T86.8499 Disorder of refraction: H52.7 (This covers cases where vision is less than 20/70 with glasses but can be improved to better than 20/70 with contact lenses) Facial deformity: M95.0, M95.2, Q67.0, Q67.1, Q18.0 thru Q18.9, Q75.0 thru Q75.9 Hereditary corneal degenerations: H18.501 thru H18.599 Order specified corneal disorders: H18.811 thru H18.829 Other comeal disorders: H18.011 thru H18.019

PCA-1-20-04129-MarComm_BROC_12012021
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SPECTERA® MANUAL, PAGE 43





92071 AND 92072 ON SPECTERA®

- THE MANUAL, AT PAGE 43, ONLY STATES THAT THE CPT CODE, 92071: (FITTING OF CONTACT LENS FOR THE TREATMENT OF OCULAR SURFACE DISEASE) AS THE ONLY APPROVED 9207X CODE. THIS NOTATION IS AN ERROR
- THE CPT CODE, 92072: (FITTING OF CONTACT LENS FOR MANAGEMENT OF KERATOCONUS, INITIAL FITTING) IS APPROVED BY SPECTERA®
- IT IS ALSO NECESSARY TO UNDERSTAND THAT SPECTERA® ALSO COVERS THE CPT 92071: (FITTING OF CONTACT LENS FOR THE TREATMENT OF OCULAR SURFACE DISEASE)



SPECTERA® LIMITED DATA SET

- KERATOCONUS: H18.601 THROUGH H18.629
- IRREGULAR CORNEAL ASTIGMATISM: H52.211 THROUGH H52.219
- APHAKIA: H27.00 THROUGH H27.03, Q12.3
- ANISOMETROPIA OR ANISEIKONIA: H52.31, H52.32
- CORNEAL DEFORMITY: Q13.3, Q13.4, H18.70, H18.721 THROUGH H18.799
- CORNEAL OPACITY: H17.00 THROUGH H17.13, H17.811 THROUGH H17.829, H17.89, H17.9



SPECTERA® LIMITED DATA SET

- CORNEAL DEGENERATION: H18.40, H18.421 THROUGH H18.469, H18.49
- CORNEAL ECTASIA: H18.711 THROUGH H18.719
- CORNEAL TRANSPLANT: Z94.7, T86.8401 THROUGH T86.8499
- DISORDER OF REFRACTION: H52.7 (THIS COVERS CASES WHERE VISION IS LESS THAN 20/70 WITH GLASSES BUT CAN BE IMPROVED TO BETTER THAN 20/70 WITH CONTACT LENSES.)
- FACIAL DEFORMITY: M95.0, M95.2, Q67.0, Q67.1, Q18.0 THROUGH Q18.9, Q75.0 THROUGH Q75.9
- HEREDITARY CORNEAL DEGENERATIONS: H18.501 THROUGH H18.599
- OTHER-SPECIFIED CORNEAL DISORDERS: H18.811 THROUGH H18.829
- OTHER CORNEAL DISORDERS: H18.011 THROUGH H18.019

SPECTERA® NECESSARY CONTACT LENS MODIFIERS

- SPECTERA® REQUIRES THE APPLICATION OF THE "—XC" MODIFIER BE APPENDED TO BOTH THE SERVICES AND THE MATERIALS TO QUALIFY AS PART OF THE NECESSARY CONTACT LENS BENEFIT
- FOR ROUTINE CONTACT LENS SERVICES, ONE SHOULD USE:
 - "-CM" (COVERED SELECTION MONTHLY PLANNED REPLACEMENT [FORMULARY])
 - "-CD" (COVERED SELECTION DISPOSABLE CONTACTS/BI-WEEKLY AND DAILY WEAR [FORMULARY])
 - "-ND" (NON-SELECTION DISPOSABLE CONTACTS [NON-FORMULARY])

- GO TO <u>WWW.SUPERIORVISION.COM</u>
- CLICK "EYE CARE PROFESSIONAL LOG IN"
- LOG IN WITH USER NAME AND PASSWORD
- CLICK "PROVIDER RESOURCES" DOWN THE LEFT HAND SIDE
- CLICK "EMPLOYER GROUP"
- CLICK "FORMS AND PUBLICATIONS"
- CLICK ON "MEDICALLY NECESSARY CONTACT LENS CLAIM REIMBURSEMENT AUTHORIZATION FORM"

- EFFECTIVE JANUARY 1, 2023
- ONLY APPLIES TO THE SUPERIOR VISION COMMERCIAL LINE OF BUSINESS.
- DOES NOT AFFECT THE DAVIS VISION LINE OF BUSINESS
- SUBJECT TO AUDIT

Condition	Max Allowable charge				
Dry eye syndrome	Up to \$1,200				
Keratitis	Up to \$700				
Keratoconus (Unstable)	Up to \$2,500				
Keratoconus (Stable)	Up to \$1,200				
Pediatric Corneal Disorder & Post Traumatic Disorder	Up to \$700				
Erosion	Up to \$700				
Pediatric Aphakia	Up to \$700				
Pediatric Pathological Myopia	Up to \$700				

Condition	Max Allowable charge				
Dry eye syndrome	Up to \$1,200				
Keratitis	Up to \$700				
Keratoconus (Unstable)	Up to \$2,500				
Keratoconus (Stable)	Up to \$1,200				
Pediatric Corneal Disorder & Post Traumatic Disorder	Up to \$700				
Erosion	Up to \$700				
Pediatric Aphakia	Up to \$700				
Pediatric Pathological Myopia	Up to \$700				

Condition	Max Allowable charge			
High Ametropia	Up to \$700			
Hypermetropia	Up to \$700			
Myopia	Up to \$700			
Irregular Astigmatism	Up to \$1,000			
Anisometropia	Up to \$700			
Sjögren syndrome	Up to \$700			
Vision Improvement	N/A			
Congenital malformations of anterior segment of eye	Up to \$700			
Pediatric Aniridia	Up to \$3,700			
Injury of conjunctiva and corneal abrasion w/out foreign body	Up to \$700			
Foreign body in cornea	Up to \$700			

SUPERIOR VISION SERVICES, INC. Non Elective / Medically Necessary Contact Lens Benefit Claim Reimbursement Pre-Determination Form Fax to: (916) 859-6261 Insured's Name: Patient's Name: City / State: Employer: Provider Info: Tax ID: Provider Name: Definition: Contact lenses which are considered for the medically necessary conditions as described below. Reimbursement for these lenses will be according to the fee schedule for medically necessary Please check the appropriate box indicating the patient's condition. 1. Aphakia (after cataract surgery) A pair of single vision lenses or multi-focal lenses and frames can be provided with the contact lenses. 2. When visual acuity cannot be corrected to 20/70 in the better eye except through the use of contact lenses (must be 20/60 or better) 3. Anisometropia of 4.0 diopters or more, provided visual acuity improves to 20/60 or better in the 4. Keratoconus: Please attach copy of Topography, K-Readings, & chart notes. 5. Other: Please attach copy of written examination report to this form. Superior Vision Response: Approved for claim reimbursement at the Member is responsible for the fitting fee Member has covered fitting copay of \$____ Denied for claim reimbursement and is responsible for billed charges exceeding \$50 on the fit. The claim may be submitted via the Superior Vision Website www.superiorvision.com or 1500 form. This document is for your records. Superior Vision Services, Inc. Mednecolform2013



	imbursement Pre-D Fax to: (916) 85			
Today's Date:		DOS://		
Insured's Name:		I.D.#		
Patient's Name:		Patient's DOB:		
City / State:	137	Employer:		32
Provider Info: Tax ID:				
Provider Name;				
Address:		City/Ste.	1	
Phone: (Fax: ()_		-
Definition the area	considered for the n	nedically necessary	con	ibed
below. R	es will be according	to the fee schedule t	for met.	sary
Pleas e approp	cating the patier	nt's condition.		$\overline{}$
a (after catars	pair of single v	ision lenses or mult	i-focal lense	nes
provided with the	to 20/70	in the better eye exc	cept through t	lack
t lenses (must be 20/60				
sometropia of 4,0 diopter er eye.	rs o ed	visual acuity improve	es to 20/60 or t	e
ratoconus: Please attach		Readings, & cha	4 = 4 = 4	
	CONTRACTOR OF THE PARTY OF THE		nt notes.	
er: Please attach copy of	of written exam	to this form.		
Not				
Superio esponse:	1965	00		
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rate				
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The claim may be submitted via the Su	perior Vision Website	e www.superiorvisio	n.com or 1500 form.	This
document is for your records.	- 	eranaman an hilling er e n systematic (f. 1850).		
	800-923-6766 x		129	
Superior Vision Services, Inc.				

Claims are now made on their portal and you must append the "-KX" modifier to all items in the claim.

OTHER BILLING CONSIDERATIONS

- KNOW YOUR CHAIR COSTS (NOV, 2008 SPECTRUM)
- KNOW HOW MUCH TIME IT TAKES TO PRESCRIBE, ORDER, RECEIVE, DISPENSE,
 INSTRUCT, AND FOLLOW THROUGH ADAPTION EACH TYPE OF SPECIALTY LENS
- ADD YOUR PROFIT FOR A RATIONAL AND DEFENSIBLE INITIAL DISPENSING FEE
- CHARGE FOR FOLLOW UP VISITS AFTER THAT
- KNOW THE LENS COST, NUMBER OF LENSES PER EYE IT TAKES TO ACHIEVE SUCCESS, THE RETURN POLICY, AND THE DELIVERY COST OF EACH LENS
- ADD YOUR PROFIT FOR A RATIONAL AND DEFENSIBLE LENS FEE



- THE GROSS PER PATIENT VISIT FOR PRESCRIBING SPECIALTY
 CONTACT LENSES, ESPECIALLY MEDICALLY NECESSARY LENSES, IS
 NEARLY TWICE THE NATIONAL AVERAGE FOR ALL OTHER TYPES OF
 EYE CARE
- THESE PATIENTS NEED GLASSES ALSO
- THESE PATIENTS HAVE OTHER MEDICAL CONDITIONS ALSO
 - GLAUCOMA
 - DRY EYE DISEASE
 - MACULAR DEGENERATION

CONCLUSIONS

- KNOW WHAT THE CONTRACTS SAY FOR EACH CONTRACT FOR EACH CODE THAT YOU USE IN YOUR OFFICE
- USE THE CORRECT CODES AND MODIFIERS TO MAXIMIZE THE REIMBURSEMENT FOR THE SERVICES RENDERED
- BILL APPROPRIATELY FOR ALL OF YOUR SERVICES—FORGET ABOUT "FITTING FEES"
- MAKE SURE THAT YOUR FEES ARE IN LINE WITH THE CONTRACTS THAT YOU HAVE SIGNED, BUT HIGH ENOUGH TO BE COMMENSURATE WITH THE COMPLEXITY, TIME, AND LIABILITY INVOLVED
- LEARN TO CONSULT WITH YOUR COLLEAGUES—IT WON'T HURT ONE BIT
- LEARN TO PROMOTE THIS ASPECT OF YOUR PRACTICE



CONCLUSIONS

- BE CONSISTENT
- HAVING THE RIGHT TOOLS—KNOW WHERE TO FIND THE INFORMATION, I.E., CODE BOOKS, CONTRACTS, ETC.
- DON'T BE A SLAVE TO THIRD PARTY PAYERS—YOU DECIDE WHAT TESTS AND PROCEDURES NEED TO BE DONE; THEY DECIDE WHAT THEY WILL PAY FOR
- COMMUNICATE WITH YOUR PATIENTS
- DON'T BE AFRAID TO APPEAL REJECTIONS OR SEND THIRD PARTY PAYERS TO COLLECTION (BE CAREFUL ABOUT THE ARBITRATION AGREEMENTS IN YOUR CONTRACTS)

THANK YOU!

ANY QUESTIONS?

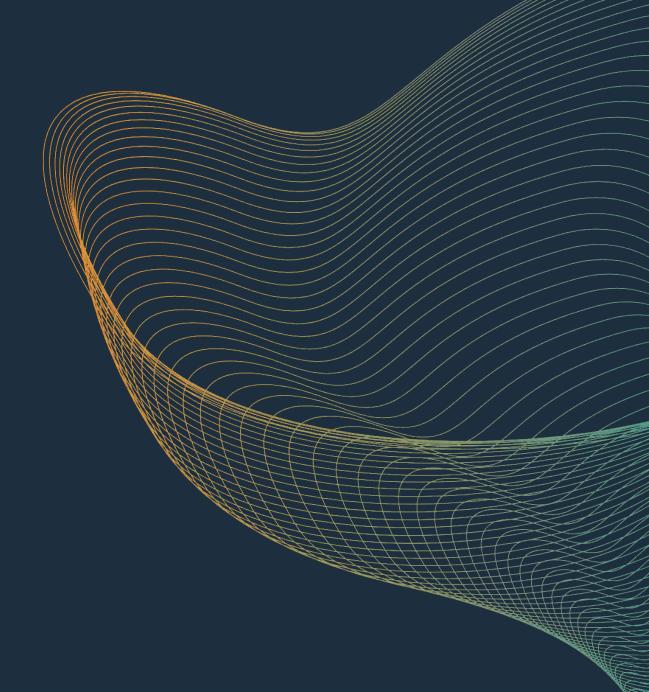
DRNEWMAN@DRNEWMAN.COM

IS IT ROUTINE OR MEDICAL? THE KEY TO KEEPING PATIENTS HAPPY AND RUNNING A PROFITABLE PRACTICE.

CHRISTOPHER WOLFE, OD, FAAO, DIPL. ABO



WHY IS THIS IMPORTANT TO OPTOMETRISTS?



WHY IS THIS IMPORTANT? COMMON UNDERSTANDING

Step #1

Billing and Coding

Step #2

Is it Routine or Medical?

Step #3

Dropping Vision Plans



WHY IS THIS IMPORTANT? EFFECTIVE SYSTEMS

Step #1

Analyze Your Data

Step #2

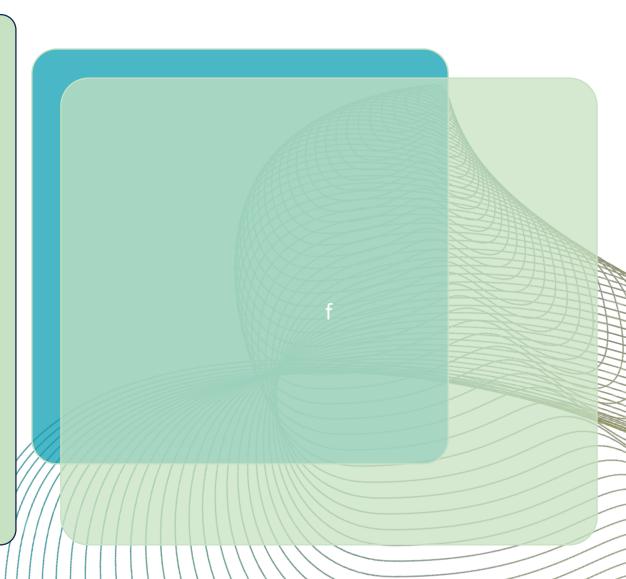
Master Billing and Coding

Step #3

• Know Your Protocols

Step #4

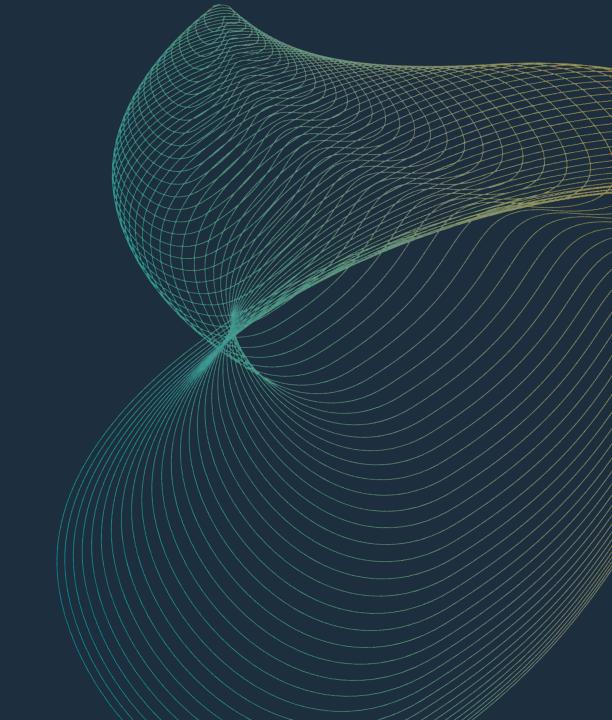
 Integrate Protocols with Total Patient Care Mastermind Groups



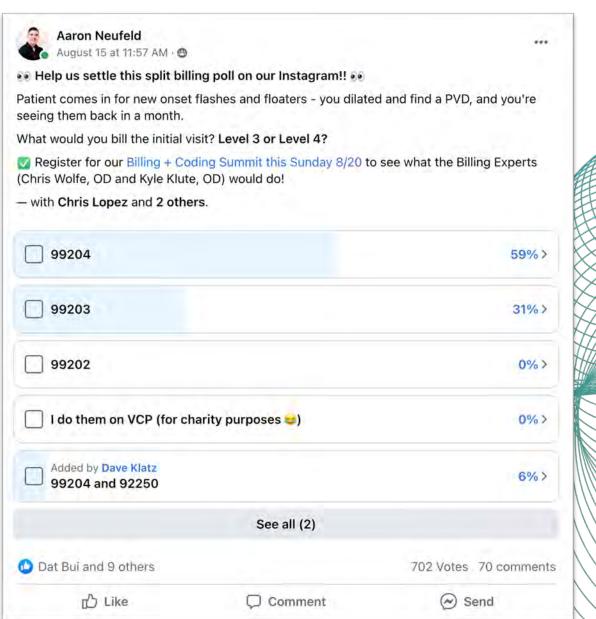
UNCERTAINTY

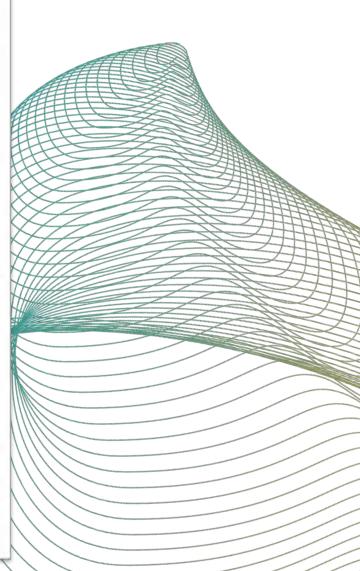
HELPING ODS MAXIMIZE PATIENT CARE BY UNDERSTANDING DATA

CHRISTOPHER WOLFE, OD, FAAO, DIPL. ABO



HOW DO
YOU KNOW
WHO IS
CORRECT?





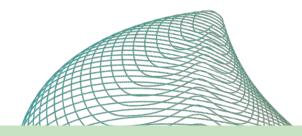
Flashes and floaters are moderate to high risk due to potential for acute vision loss. You're looking carefully for a tear at the AC (tobacco dust) and retina. 99 vs 92 would depend on what else is going on with the patient. If they have multiple other issues such as history of diabetes or glaucoma, level 4 is easier to justify.

Let's not under code for fear of audits. We have always passed out audits and have 2-3 per year due to heavy medical billing deemed "above average ".



Statistically around 15% of these are associated with a retinal break and an additional 2% will have a retinal break sometime 4-6 weeks afterward initial presentation of symptoms. To me that is an "undiagnosed new problem with uncertain prognosis" so I bill 99204. At follow-up visit it is now a "stable chronic illness" so it's billed as 99213.

WHAT DO THE GUIDELINES SAY?



Undiagnosed new problem with uncertain prognosis

"A problem in the differential diagnosis that represents a condition likely to result in a high risk of morbidity without treatment. An example may be a lump in the breast."

I'll usually do a 99204.

"Moderate Risk of morbidity" because a retinal tear is certainly possible in those first few weeks after the tear and I recently had one with a large flap tear at the 3 week follow up.

Now if the symptoms started like 3 weeks ago, or if the patient isn't seeing flashes or it just doesn't sound as bad of a PVD, it gets relegated to a 99203, which pays you less than a 92004 so at that point you do that.

I even sent an email to AOA coding experts like 2 years ago and they agreed with 19204 if it's a scenario like I described

According to newest Evaluation and Management Billing guidelines...

Problem listing - 3. Acute uncomplicated illness

Data-2

Treatment plan and risk - 3. Did not prescribe meds, no surgical consult, no social determinant of health.

3-2-3

Bill - 99213 or 99203



Acute, uncomplicated illness or injury

"A recent or new short-term problem with low risk of morbidity for which treatment is considered. There is little to no risk of mortality with treatment, and full recovery without functional impairment is expected. A problem that is normally self-limited or minor, but is not resolving consistent with a definite and prescribed course is an acute uncomplicated illness. Examples may include cystitis, allergic rhinitis, or a simple sprain."



Chronic Illness

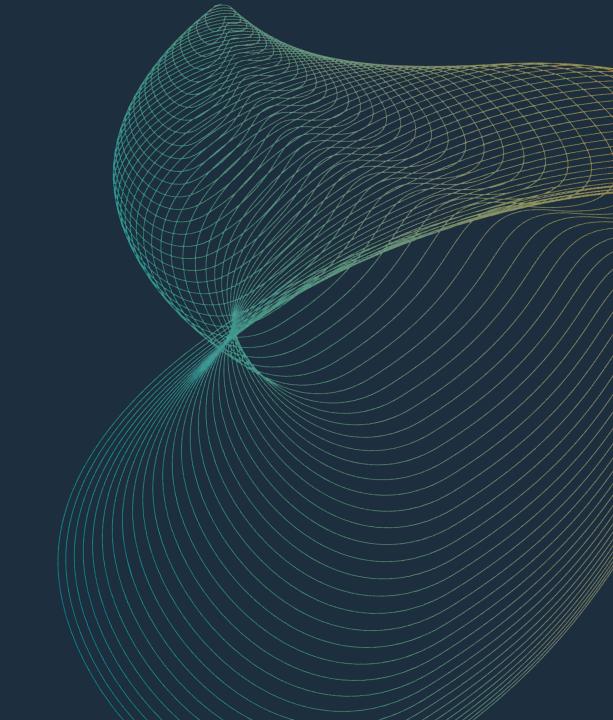
"A problem with an expected duration of at least a year or until the death of the patient. For the purpose of defining chronicity, conditions are treated as chronic whether or not stage or severity changes (eg, uncontrolled diabetes and controlled diabetes are a single chronic condition).

	99202/99212	99203/99213	99204/99214	99205/99215		
Problems	Minimal 1 Self-limited or minor problem	Low 2 or more self- limited or minor problems; or 1 stable chronic illness; or 1 acute, uncomplicated illness or injury	**1 or more chronic illnesses with exacerbation, progression, or side effects of treatment; or **2 or more stable chronic illnesses; or **1 undiagnosed new problem with uncertain prognosis; or **1 acute illness with systemic symptoms; or **1 acute complicated injury	High Tor more chronic illnesses with severe exacerbation, progression, or side effects of treatment; or acute or chronic illness or injury that poses a threat to life or bodily function		
Data	Minimal < 2 orders, tests, or additional documents analyzed	Limited *2 orders, tests, or additional documents analyzed	Moderate Any 1 of the following: '3 orders, tests, or additional documents analyzed 'Independent interpretation of a test performed by another physician 'Discussion of management or test interpretation with external physician	Extensive Any 2 of the following: '3 orders, tests, or additional documents analyzed 'Independent interpretation of a test performed by another physician 'Discussion of management or test interpretation with external physician		
Risk	Minimal Minimal risk of morbidity from additional diagnostic testing or treatment	Low Low risk of morbidity from additional diagnostic testing or treatment. Example: OTC med	Moderate Moderate risk of morbidity from additional diagnostic testing or treatment. Examples: Prescription med Decision for minor surgery with identified patient or procedure risk factors Decision for major surgery without identified patient or procedure risk factors Diagnosis or treatment significantly limited by social determinants of health	High risk of morbidity from additional diagnostic testing or treatment. Examples: *Drug therapy requiring intensive monitoring for toxicity *Decision for elective major surgery with identified patient or procedure risk factors *Decision for emergency major surgery *Decision regarding hospitalization *Decision not to resuscitate or to deescalate care because of poor prognosis		

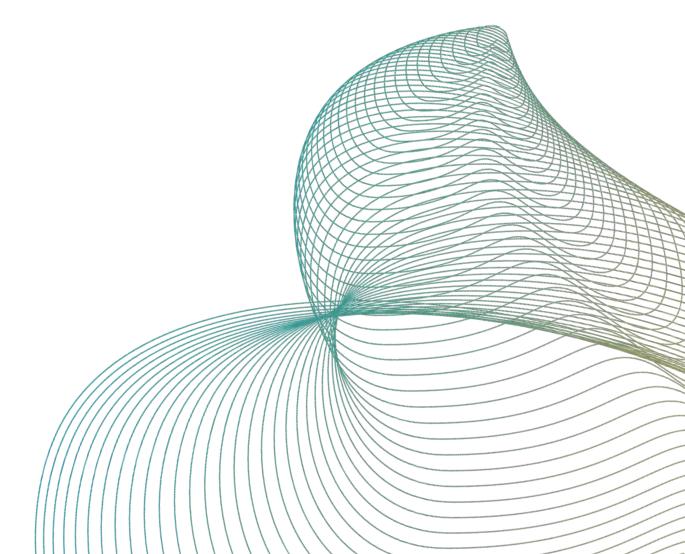
WHAT DO WE SEE IN TX?

HELPING ODS MAXIMIZE PATIENT CARE BY UNDERSTANDING DATA

CHRISTOPHER WOLFE, OD, FAAO, DIPL. ABO

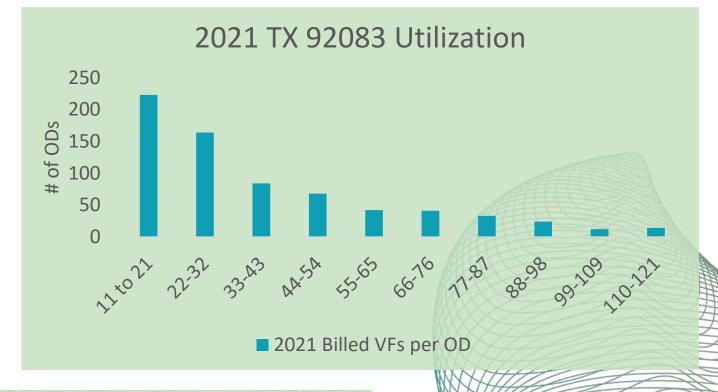


PROBLEMS FOR THE PROFESSION & PROBLEMS FOR PATIENTS CMS Data Analysis



Problems for the Profession & Problems for Patients

CMS Data Analysis



All TX	Descriptive Statistic	Mean	Median	Standard Deviation	Min	Max	Range	Number of Classes	
4318		55	33	73	11	1,147	1136	10	
	Bottom 90% Me	Mean	Median	Standard Deviation	Min	Max	Range	Number of Classes	
		39	30	26	11	116	105	10	
	Frequency Distribution	Class Width	Class Lower	Class Upper Limit	Midpoint	Frequency	Felative Frequency	Cumulative Frequency	
	11 to 21	11	11	21	16	223	32%	223	
	22-32		22	32	27	164	23%	387	
	33-43		33	43	38	84	12%	471	
	44-54		44	54	49	68	10%	539	
	55-65		55	65	60	42	6%	581	
	66-76		66	76	71	41	6%	622	
	77-87		77	87	82	33	5%	655	
	88-98		88	98	93	24	3%	679	
	99-109		99	109	104	12	2%	691	
	110-121		110	121	115.5	14	2%	705	
						705	1		

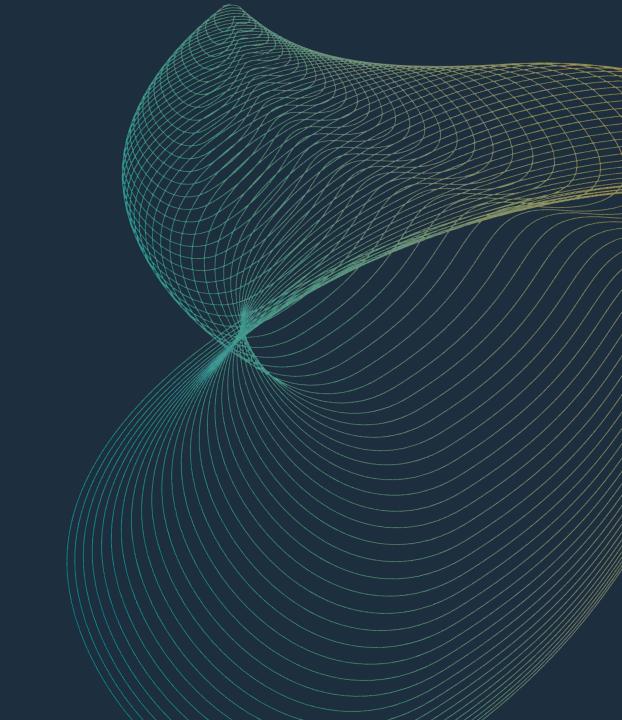
PROBLEMS FOR THE PROFESSION & PROBLEMS FOR PATIENTS CMS Data Analysis



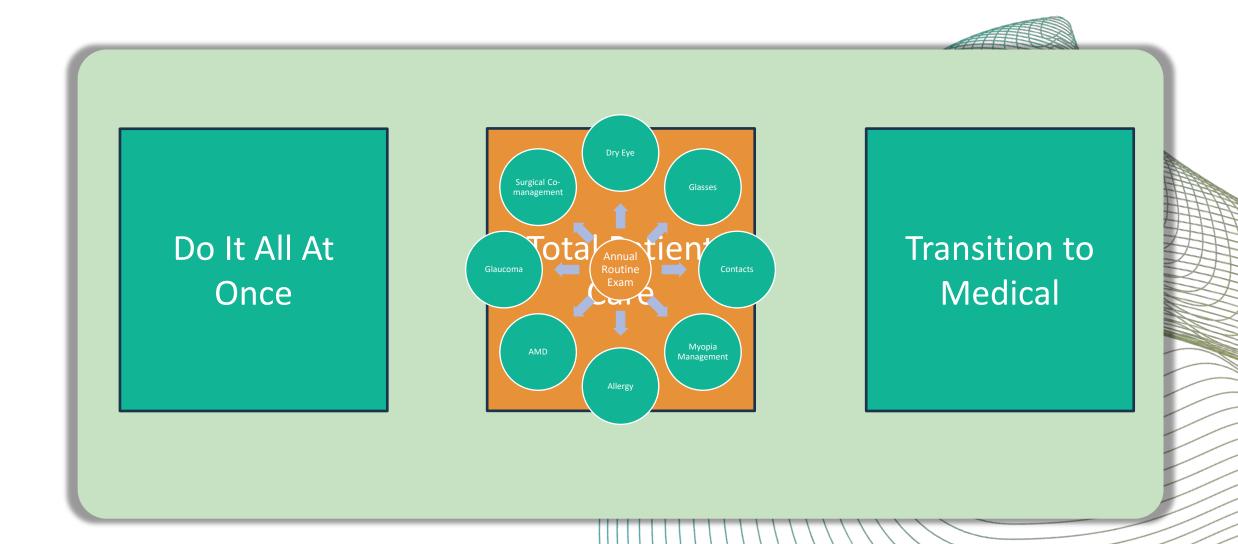
SOLVE UNCERTAINTY WITH PRACTICE CLARITY

HELPING ODS MAXIMIZE PATIENT CARE BY UNDERSTANDING DATA

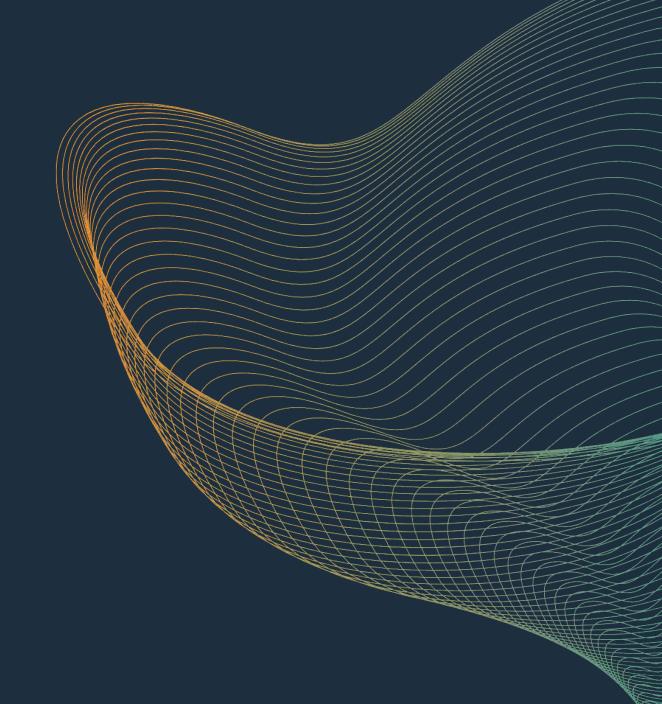
CHRISTOPHER WOLFE, OD, FAAO, DIPL. ABO



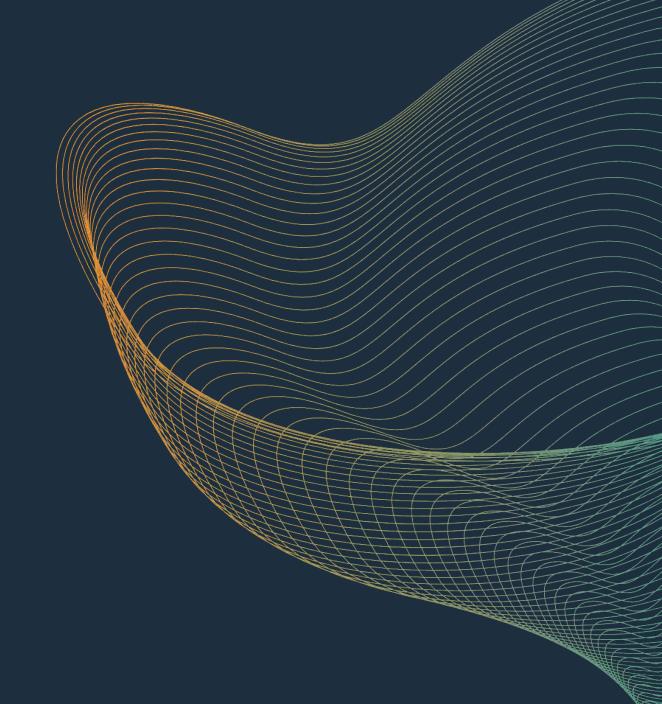
COMMON PHILOSOPHIES



COMPREHENSIVE EXAMINATION OVERVIEW



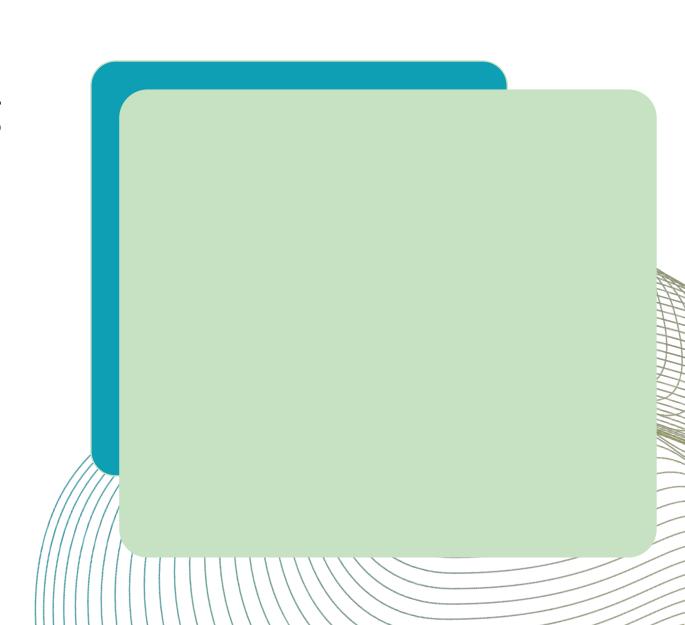
COMPREHENSIVE EXAMINATION OVERVIEW



WHAT IS A COMPREHENSIVE EXAMINATION?

Let's look at the following sources:

- American Optometric Association
- One Managed VisionCare Plan
- CPT



COMPREHENSIVE EXAMINATION - AOA



Provides the means to evaluate the structure, function, and health of the eyes and visual system.



During the examination, information is obtained to explain symptoms reported by the patient and diagnose the cause of signs noted by the eye doctor. It also provides the means to identify the presence of other ocular or systemic conditions that may exist without symptoms.



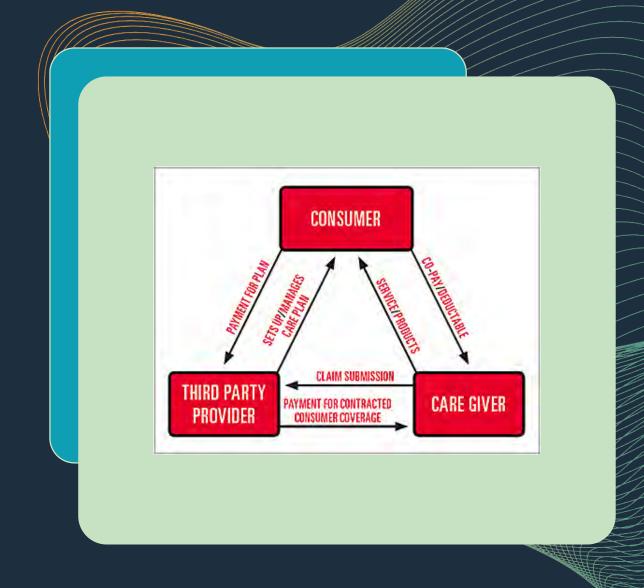
The examination is a dynamic and interactive process. It involves collecting subjective data directly from the patient and obtaining objective data by observation, examination, and testing.



- Evaluate the functional status of the eyes and visual system, considering special vision demands and needs
- Assess ocular health and related systemic health conditions
- Establish a diagnosis (or diagnoses)
- 4. Formulate a treatment and management plan
- 5. Counsel and educate the patient regarding his/her visual, ocular, and related systemic health care status, including recommendations for prevention, treatment, management, or future care.



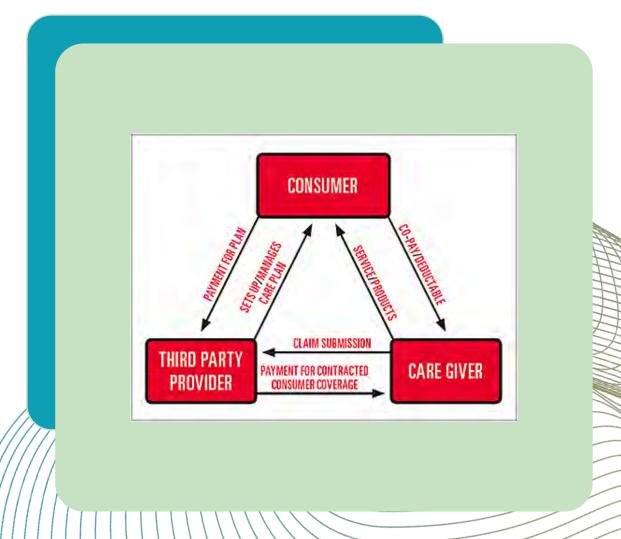
COMPREHENSIVE EXAMINATION MANAGED VISION CARE



MANAGED VISION CARE DEFINITION

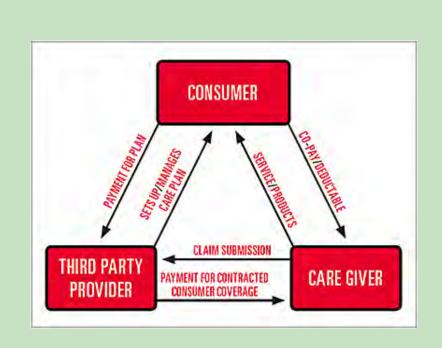
Identifies the need for corrective eyewear or vision therapy

Ensures the earliest possible intervention for ocular and systemic disease



MANAGED VISION CARE DEFINITION

	Purpose	Importance
Case history	 Identify patient's reason for visit Obtain past visual/health history Review medications Discuss any symptoms 	Determines visual areas needing assistance and helps confirm the final diagnosis
Visual system health status evaluation	External exam using a biomicroscope for the following assessments:	 Assesses the external tissues of the eye to help determine the presence of any ocular or systemic disease Evaluates internal eye health and checks for the presence of systemic disease, such as diabetes or hypertension Evaluates the ability of the patient to see peripherally and aid in the detection and diagnosis of glaucoma by measuring pressure on the eye
Neurological integrity assessment	Extraocular muscle assessment Analyzes pupillary reflexes	Assesses neurologic integrity of the eye to help determine the presence of any ocular or systemic conditions
Refractive status evaluation	 Visual acuity at 20 feet and 40 cm Objective refraction with retinoscopy, auto refraction or keratometry Subjective refraction Accommodation testing 	Identifies visual problems, the best prescription for clear vision and the eyes' ability to adjust focus
Binocular function assessment	Binocular function testing	Determines ability of the eyes to work together at near and far distances and also assesses eye alignment
Diagnosis and treatment plan	 The diagnosis includes the doctor's assessment of the patient's visual and eye health status. For suspected systemic health conditions, the doctor uses the patient's health plan referral guidelines for further evaluation and treatment. 	Identifies the need for corrective eyewear or vision therapy Ensures the earliest possible intervention for ocular and systemic disease



MANAGED VISION CARE DEFINITION

- A. Case history
- B. Health status of the visual system evaluation

This must include:

- 1. External and internal examination to include direct and/or indirect ophthalmoscopy
- 2. Neurological integrity pupillary reflexes and extraocular muscle assessment (versions)
- 3. Biomicroscopy
- 4. Gross visual fields
- 5. Tonometry
- C. Refractive status evaluation

This must include:

- Visual acuity entering visual acuity with habitual Rx or unaided acuity (as indicated) and best corrected acuity
- 2. Subjective refraction and accommodative function
- 3. At least one of the following two optional tests:
 - a. objective refraction by retinoscopy or autorefractor
- b. keratometry

D. Binocular function

This must include recorded data from at least one of the following:

1. Cover testing

4. Stereopsis

2. NPC

5. Vergence testing

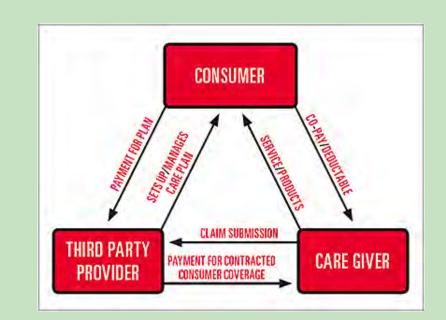
3. Phorias

6. Grade of fusion

- 7. Fixation disparity
- 8. Prism reflex test
- 9. Hirschberg corneal reflexes

E. Diagnosis/treatment plan

(Use of ICD-10-CM diagnosis code is suggested.)



COMPREHENSIVE EXAMINATION CPT



CPT DEFINITION

History

Orientation and Mood & Affect

Slit Lamp Exam and Adnexal Exam

Ophthalmoscopic Exam

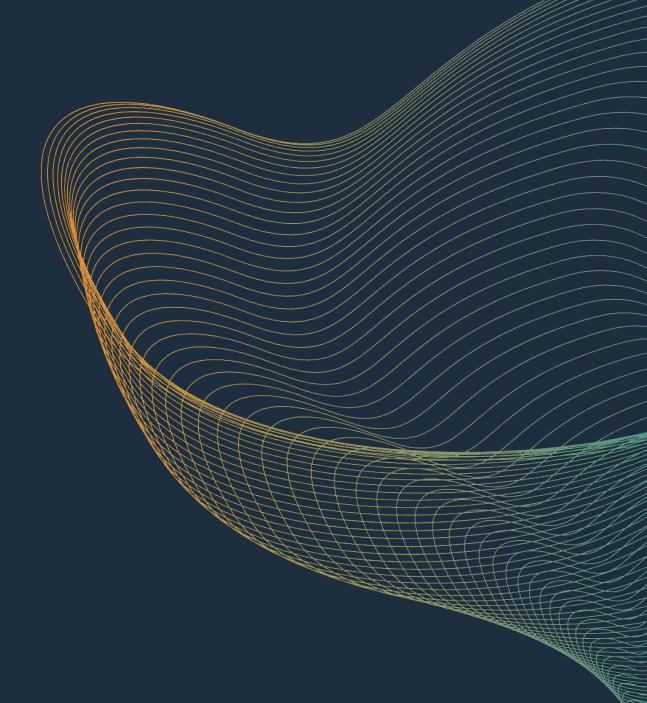
Finger Count VF

EOM, Alignment, Accommodation

Initiation of Dx/Tx program



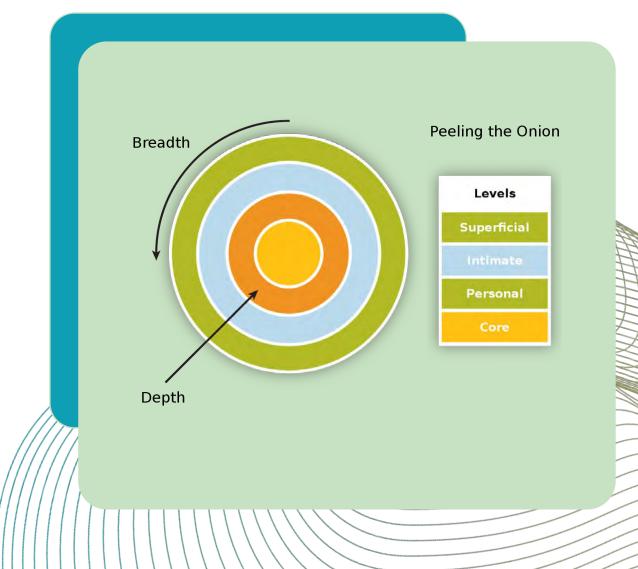
COMPREHENSIVE EXAMINATION PRACTICAL APPLICATION



COMPREHENSIVE EXAMS PRACTICAL APPLICATION

Consider:

- Breadth
- Depth
- Follow-up



COMPREHENSIVE EXAMS - BREADTH

- A. Case history
- B. Health status of the visual system evaluation

This must include:

- 1. External and internal examination to include direct and/or indirect ophthalmoscopy
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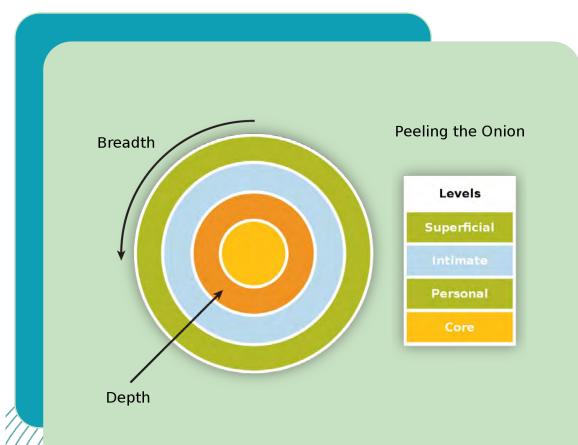
- 4. Stereopsis
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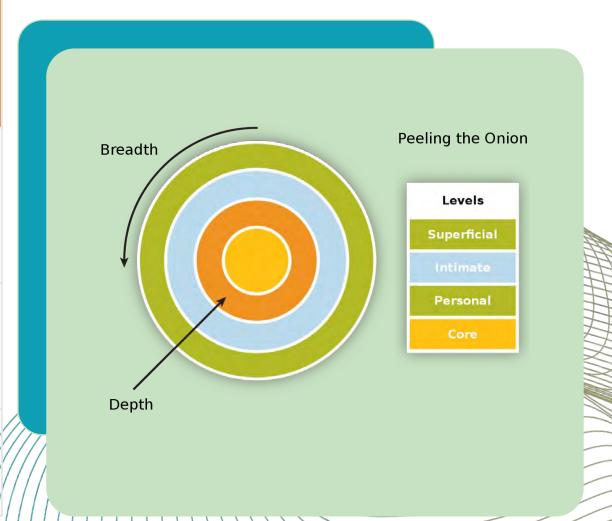
E. Diagnosis/treatment plan

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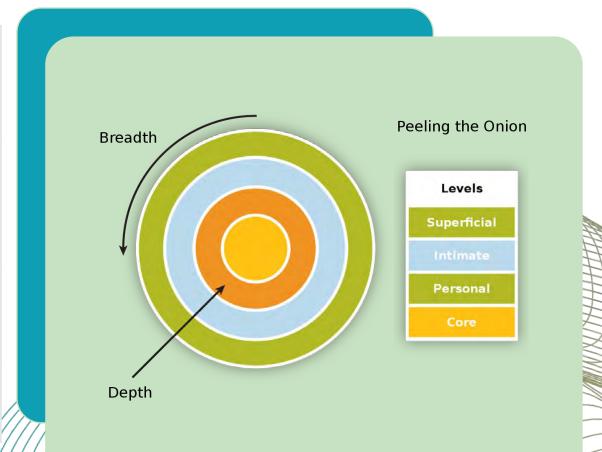
COMPREHENSIVE EXAMS - DEPTH

<u>Corneal</u> <u>Condition</u>	<u>Prevalence</u>	F/U Symptoms & Signs	Comprehensive Tx
ABMD	<u>2.5%</u>	Monocular diplopia/RCE symptoms	Muro ung QHS
Keratoconus	<u>0.5%</u>	diplopia, changes in rx, atopic dz, etc	Order topo and monitor
Fuch's	4.0%	Hazy vision, worse in the AM	Muro ung OU QHS



COMPREHENSIVE EXAMS – FOLLOW UP

<u>Corneal</u> <u>Condition</u>	Follow up (est)	Additional Tx	Revenue Range
ABMD	1 month	Med Cocktail BCL Debridment w membrane	~\$100 - \$2,500
Keratoconus	3 months	specialty CLs	~\$130 - \$3,000
Fuch's	6 months	surgical co- management	~\$100



INTRODUCTION TO MANAGED VISION CARE, MEDICAL INSURANCE AND PRIVATE PAY

The Challenge:

Who pays for the visit?

Medicare Coverage of Health Exams

Initial Preventive Physical Examination

The IPPE reviews your medical, family and social health history and provides you with preventive services education.

- Medicare Part B covers only one IPPE and you must take it within 12 months of enrolling in Medicare Part B.
- You have no out-ofpocket costs if the doctor agrees to the Medicare-approved cost.

Medicare Annual Wellness Visit

These are visits to update your personalized prevention plan and to perform an annual health risk assessment.

- Medicare Part B covers one wellness visit every 12 months.
- You pay no out-ofpocket costs for the visit if the doctor accepts the Medicare-approved cost.

Routine Annual Physical Examination

These are annual exams requiring the doctor to physically examine you.

- Medicare does not cover these unless they are required to diagnose and treat a specific condition.
- You will have to pay 100% of the cost.

INTRODUCTION TO MANAGED VISION CARE, MEDICAL INSURANCE AND PRIVATE PAY

The Answer:

Chief Complaint

Medicare Coverage of Health Exams

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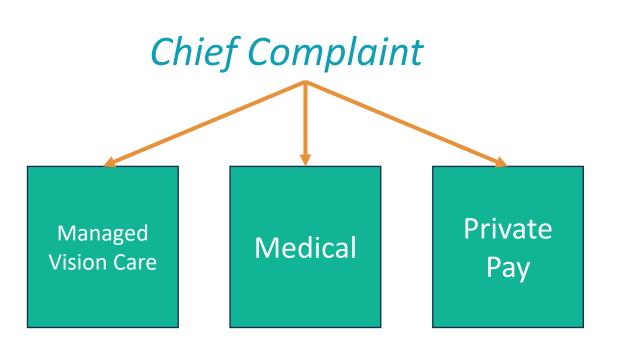
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INTRODUCTION TO MANAGED VISION CARE, MEDICAL INSURANCE AND PRIVATE PAY



Medicare Coverage of Health Exams

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CHIEF COMPLAINT

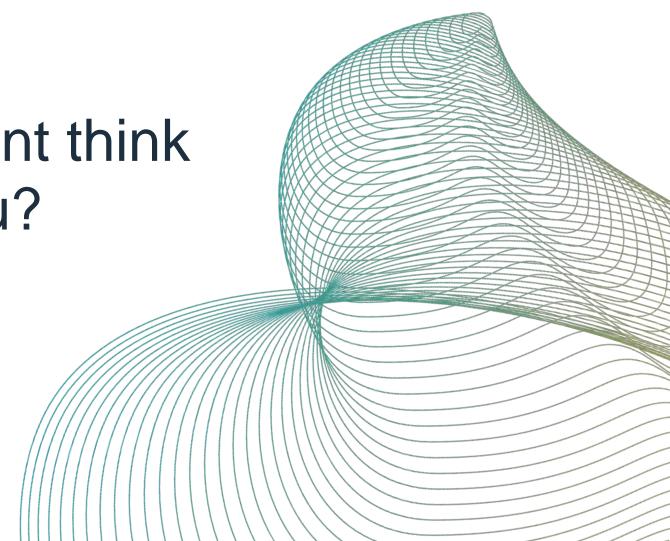
CHIEF COMPLAINT

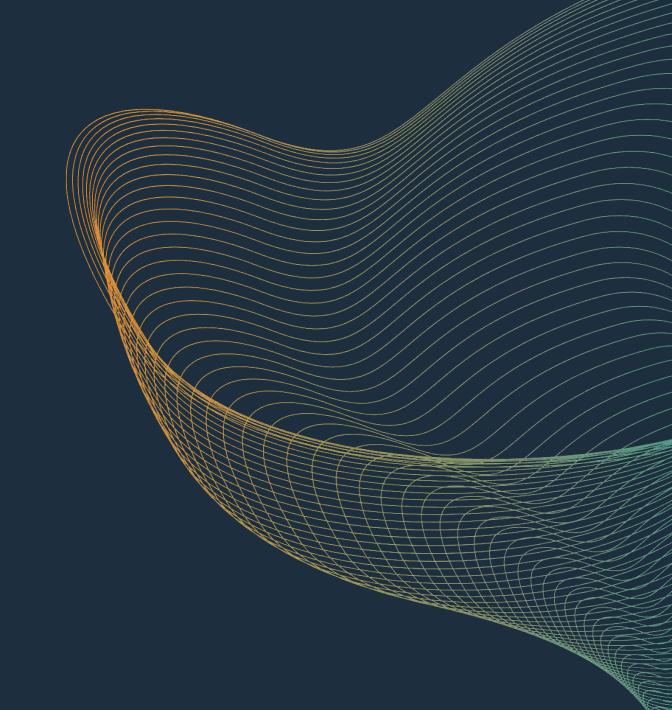
The chief complaint is a concise statement describing:

- 1. Symptom
- 2. Problem
- 3. Condition
- 4. Diagnosis
- 5. Physician-recommended return
- 6. Other reason for encounter

CHIEF COMPLAINT

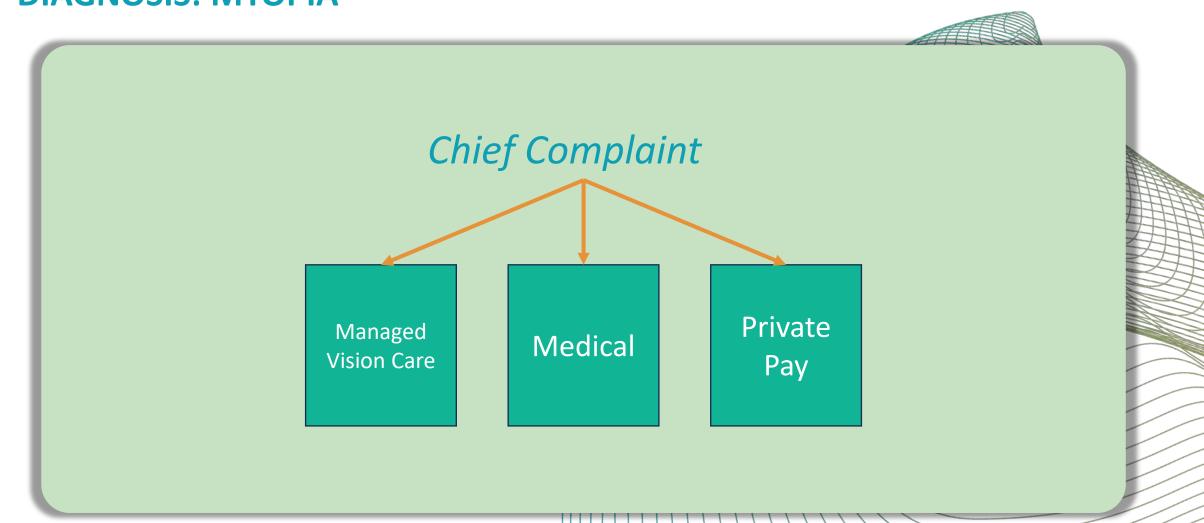
Why does the patient think they are seeing you?





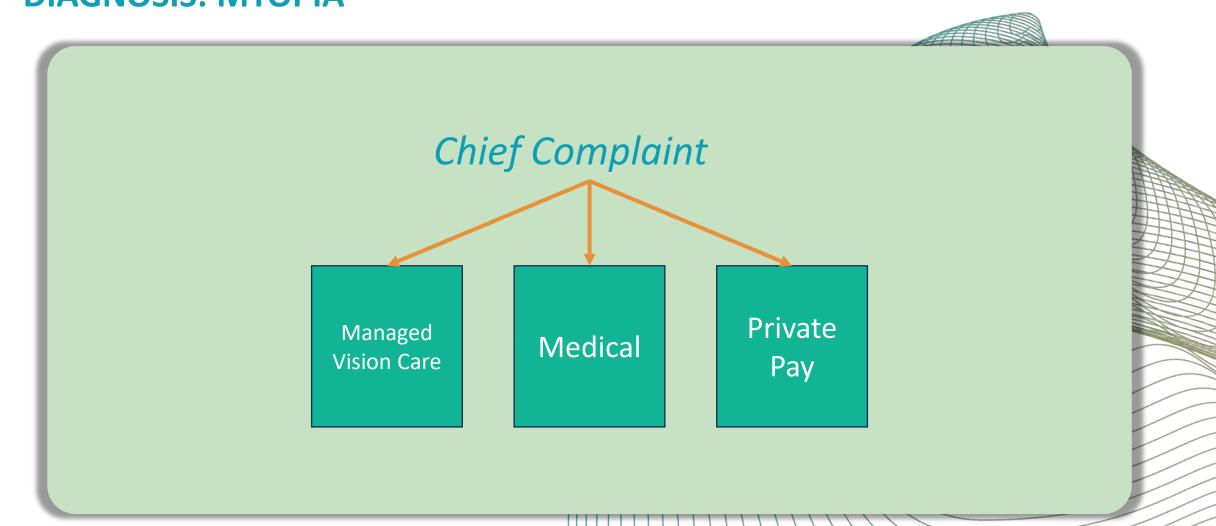
"I am here for my annual exam."

DIAGNOSIS: MYOPIA



"My vision is blurry."

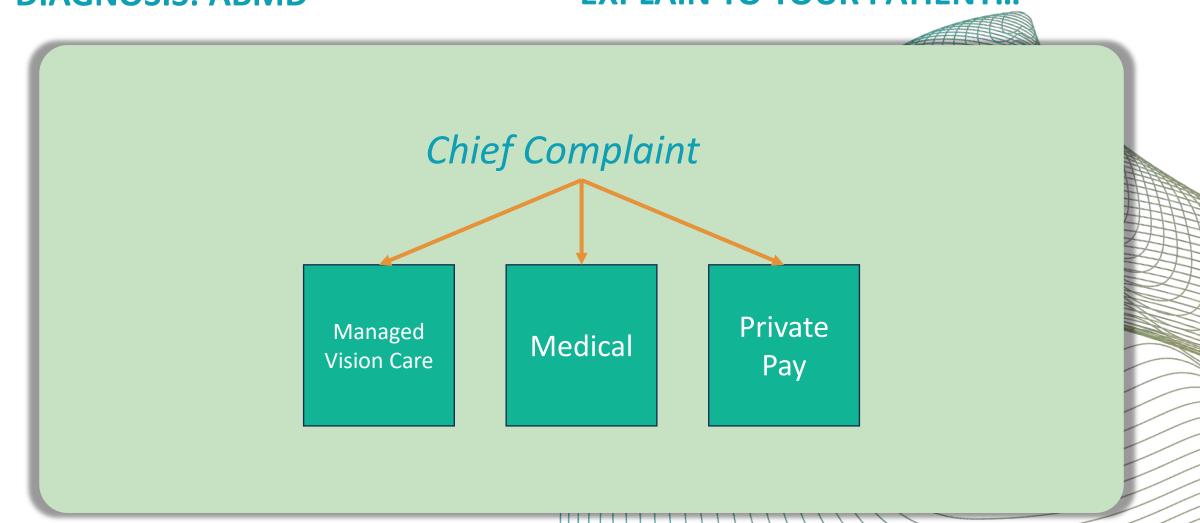
DIAGNOSIS: MYOPIA



"My vision is blurry."

DIAGNOSIS: ABMD

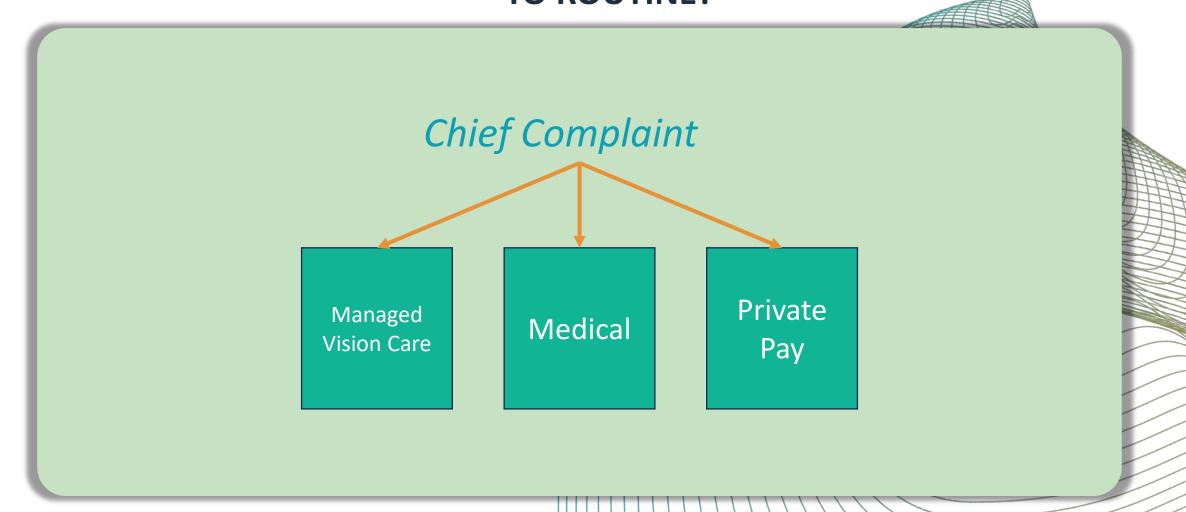
EXPLAIN TO YOUR PATIENT...



"My eyes are burning and red."

DIAGNOSIS: MYOPIA

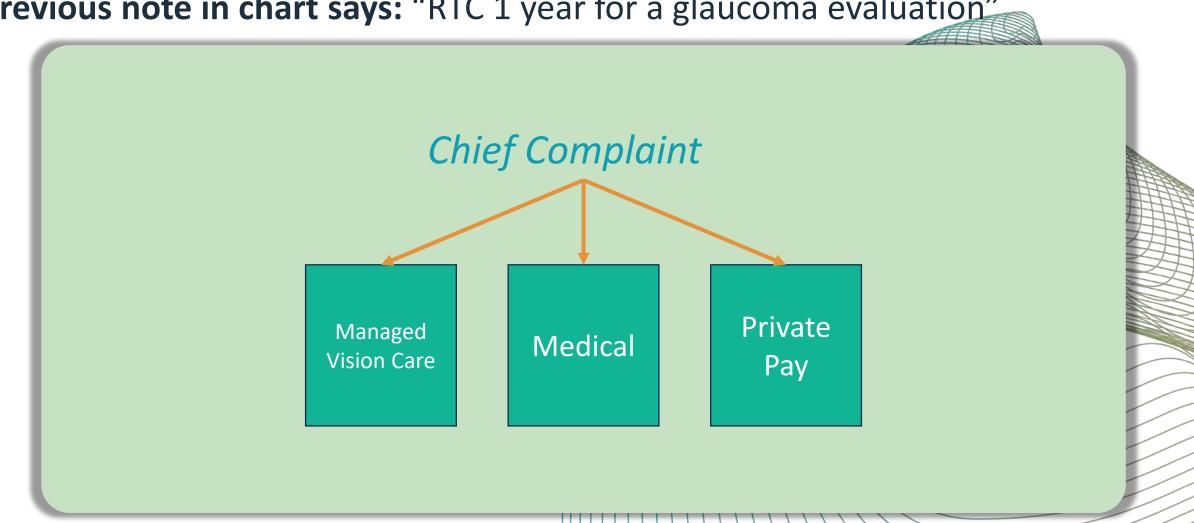
WHAT IF THEY INSIST THAT IT GOES TO ROUTINE?



Patient says:

"I need new glasses."

Previous note in chart says: "RTC 1 year for a glaucoma evaluation"



SECONDARY COMPLAINTS

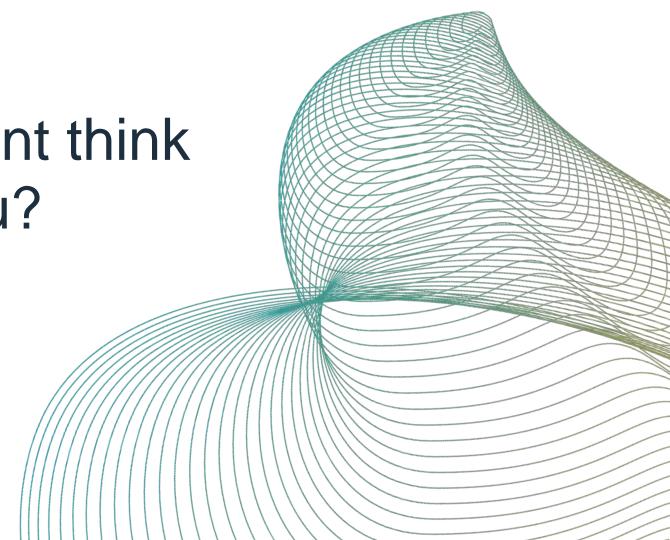
SECONDARY COMPLAINTS

Any additional complaints beyond the chief complaint.

The clinical and billing challenge is identifying which reason is the most important to the patient at that time... this means that you need to talk to the patient!

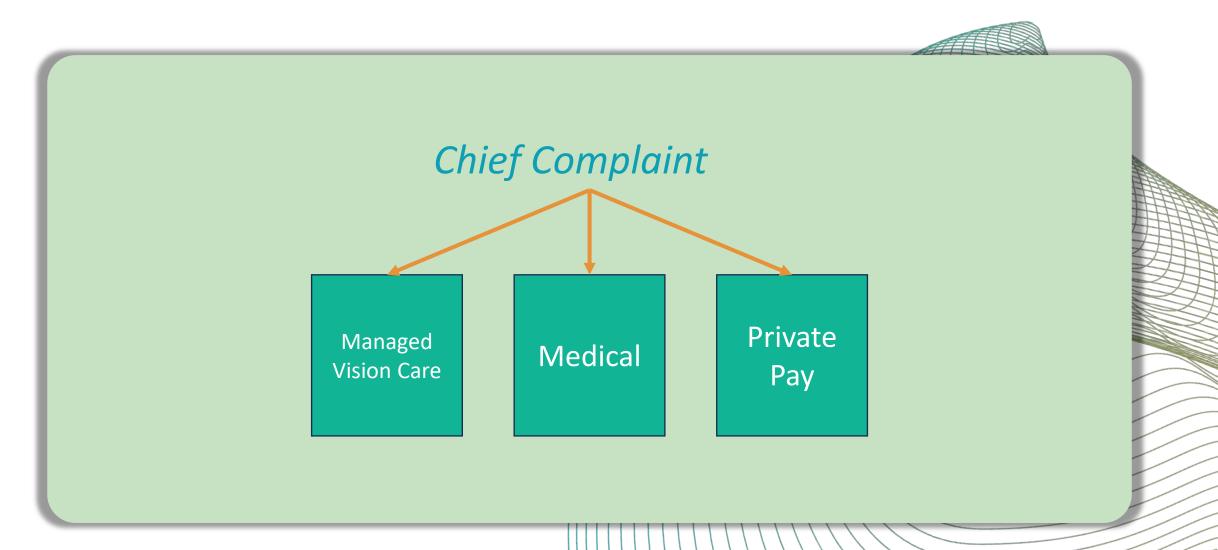
SECONDARY COMPLAINT

Why does the patient think they are seeing you?



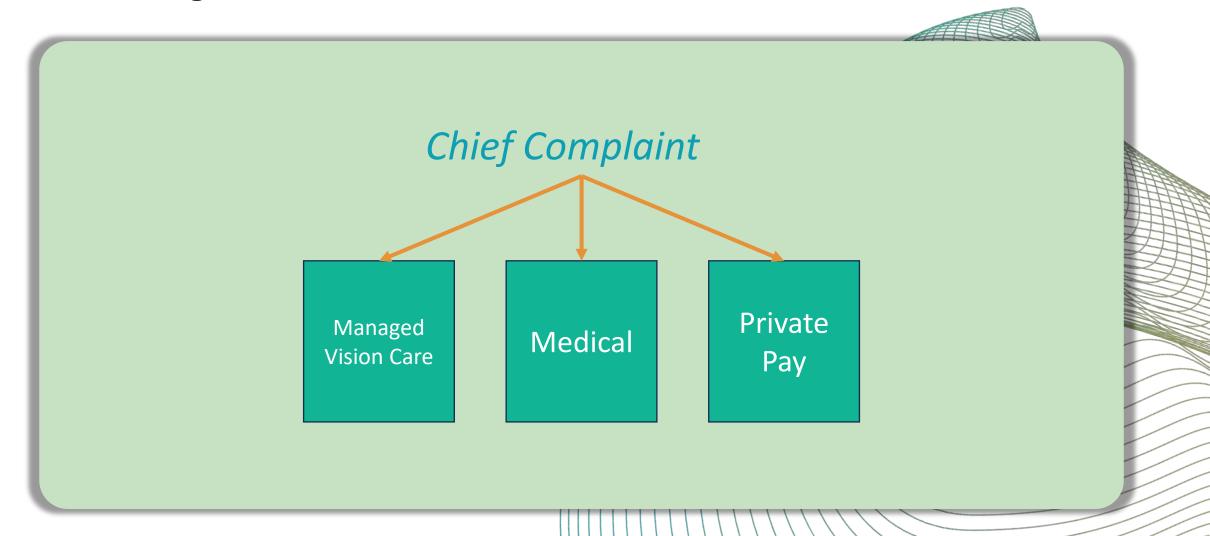
SECONDARY COMPLAINT - EXAMPLES

"I need new glasses and my eyes get itchy during allergy season."



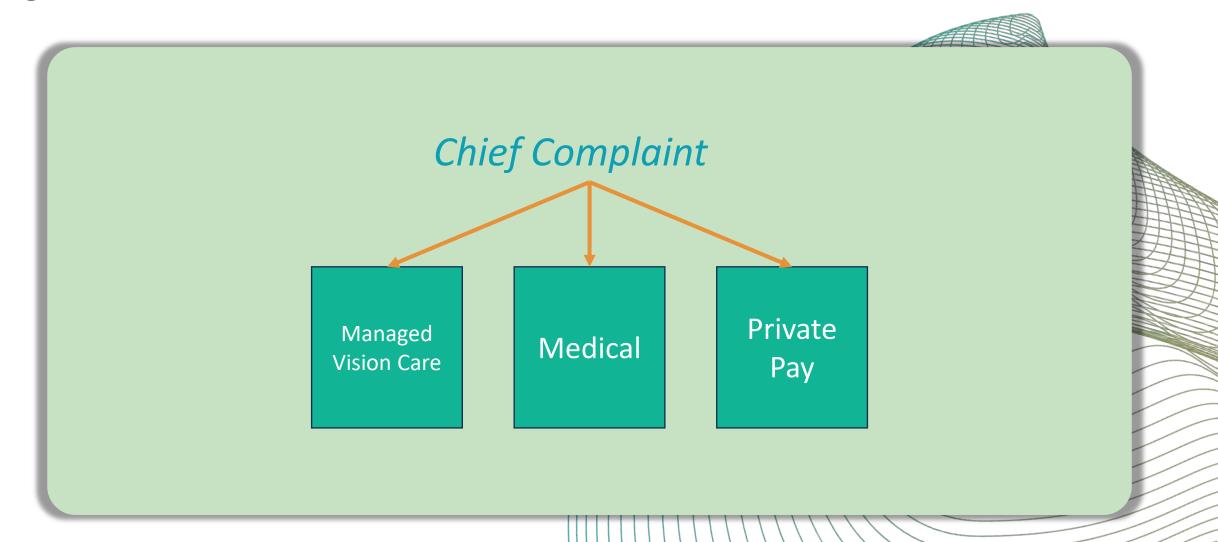
SECONDARY COMPLAINT - EXAMPLES

"I need new glasses and started noticing a few more floaters this morning."

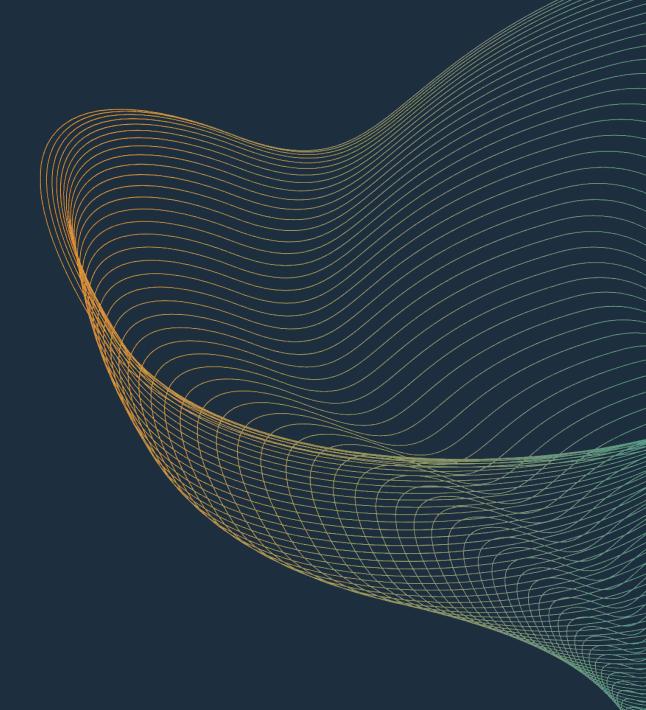


SECONDARY COMPLAINT - EXAMPLES

"I am here for a routine examination and my mother has glaucoma and that concerns me."



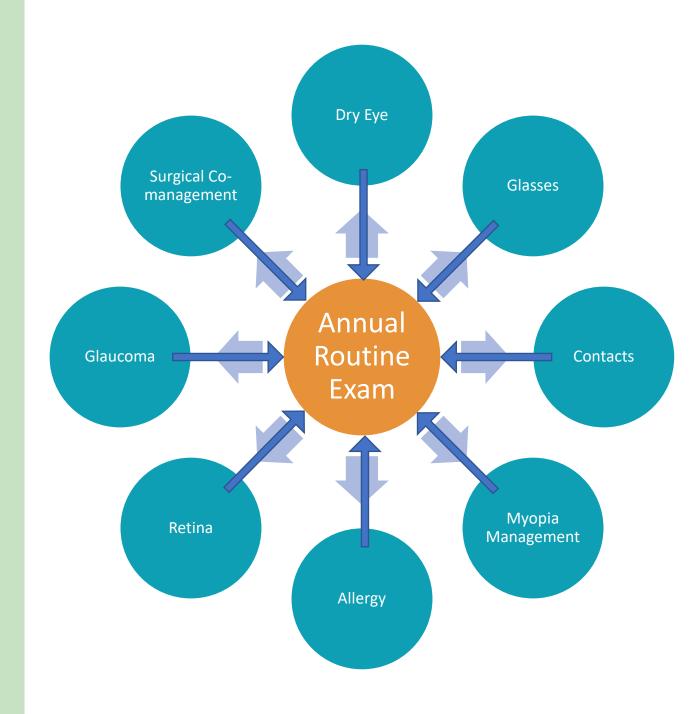
IS IT ROUTINE OR MEDICAL?



IDENTITY (beliefs)

You MUST ACCEPT:

- MVCP =
 - Prescribing glasses
 - Screening for diseases
 - Can have <u>add-ons</u> like contact lenses



IDENTITY (beliefs)

You MUST ACCEPT:

- MVCP =
 - Prescribing glasses
 - Screening for diseases
 - Can have add-ons like contact lenses

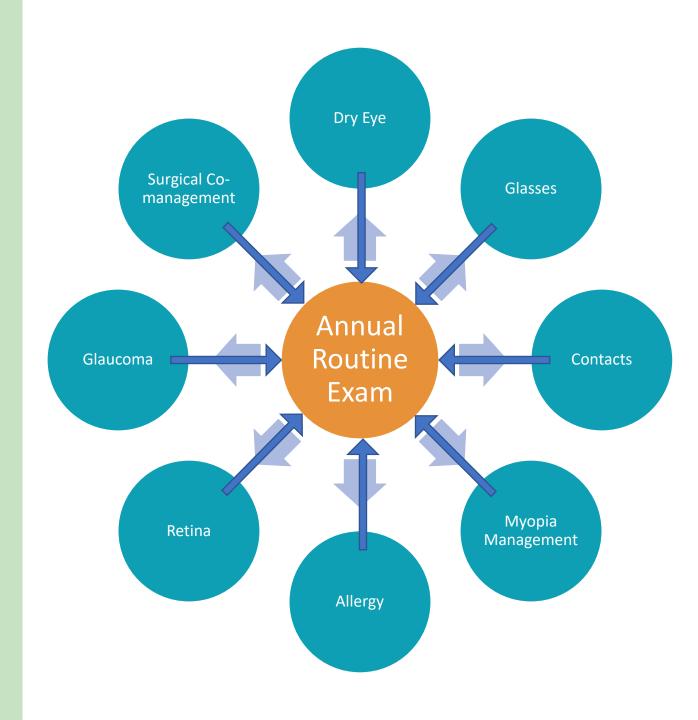
MVC PROVIDER MANUAL

"Your patient's chief complaint or reason for an exam (note: the chief complaint should also be the primary diagnosis on the claim and should determine whether to bill XXX for a routine exam or bill for a medical exam)"

IDENTITY (beliefs)

You MUST ACCEPT:

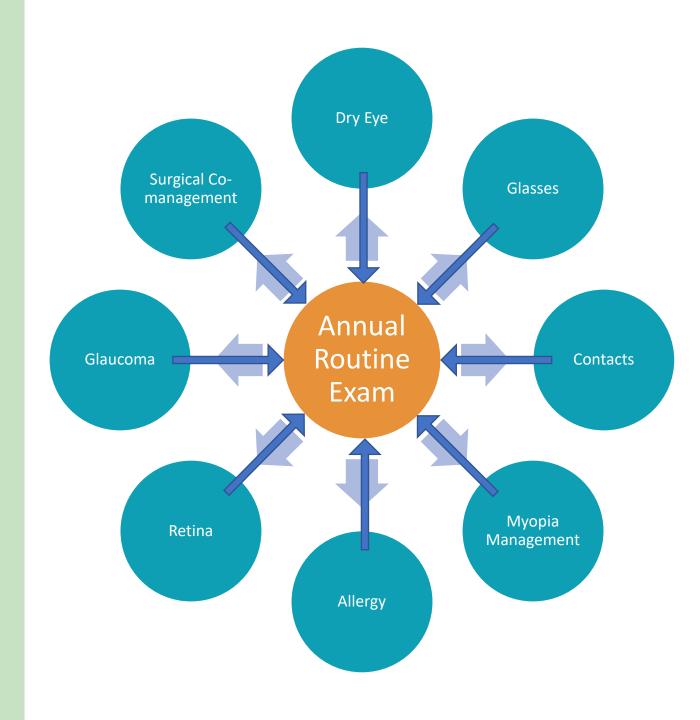
 Each QUESTION you ask on your intake form during a MVCP is intended to UNCOVER an underlying disease or disorder that will be MANAGED at a SEPARATE visit.



IDENTITY (beliefs)

You MUST ACCEPT:

 Each Test you perform under a MVCP is intended to UNCOVER an underlying disease or disorder that will be MANAGED at a SEPARATE visit



IDENTITY (beliefs)

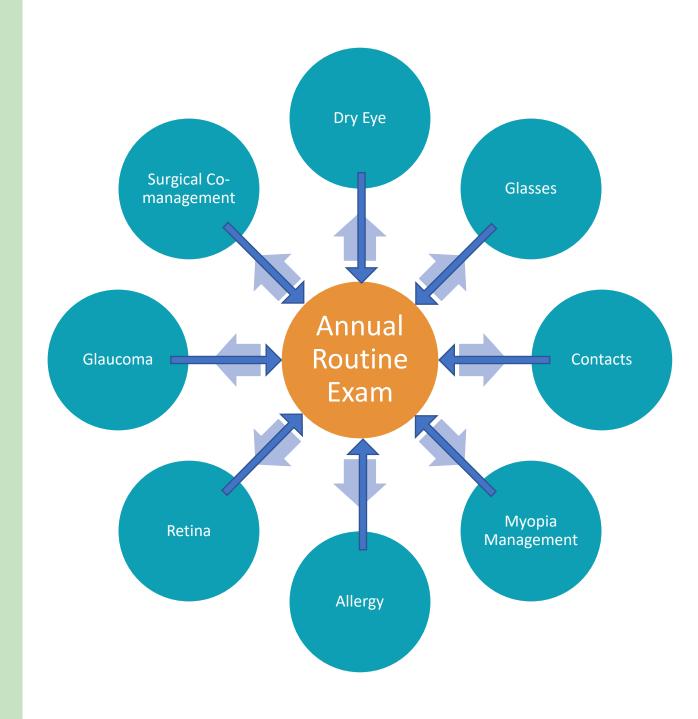
You MUST ACCEPT:

 Each Test you perform under a MVCP is intended to UNCOVER an underlying disease or disorder that will be MANAGED at a SEPARATE visit This will make you uncomfortable.
Consider...

IDENTITY (beliefs)

You MUST ACCEPT:

 That you will need to CAPTURE the patient

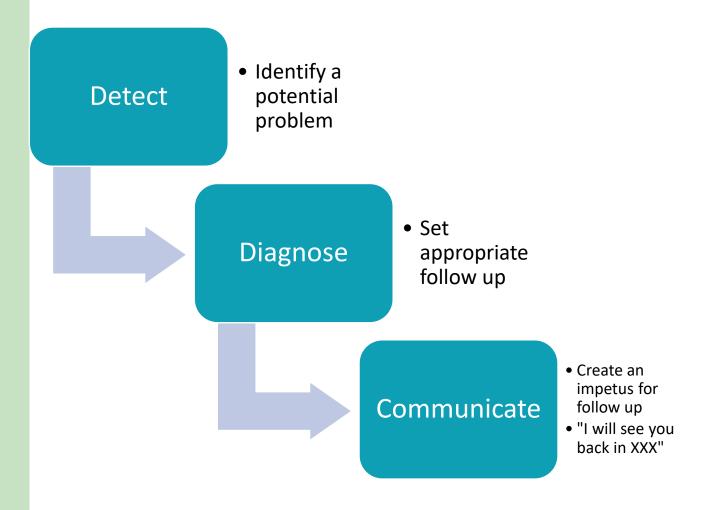


IDENTITY (beliefs)

You MUST ACCEPT:

 That you will need to CAPTURE the patient

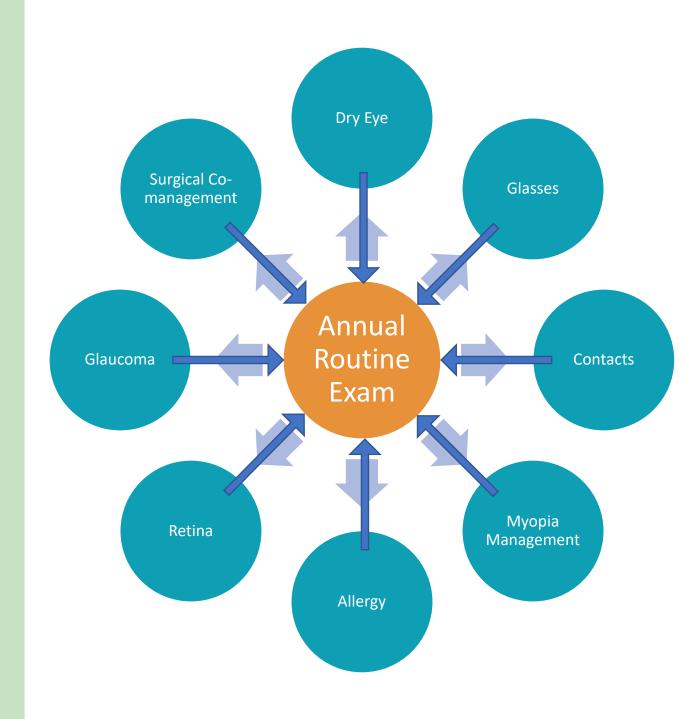
What do we mean by "CAPTURE"



IDENTITY (beliefs)

You MUST ACCEPT:

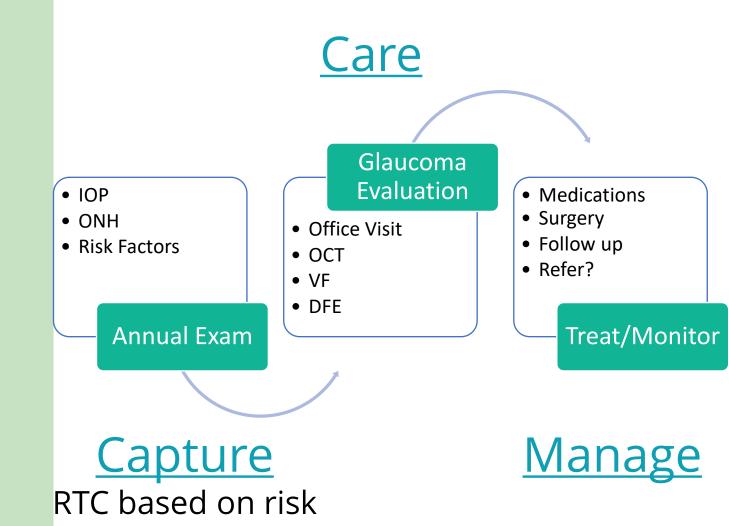
• That you will need to CREATE a process



IDENTITY (beliefs)

You MUST ACCEPT:

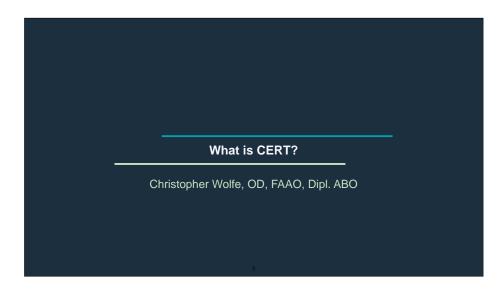
 That you will need to CREATE a process

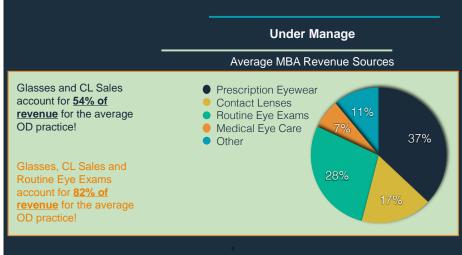


Afraid of Audits? You Should Be, but Not for the Reasons You Think.

Christopher Wolfe, OD, FAAO, Dipl. ABO

In this course we will cover: • Comprehensive Error Rate Testing (CERT) • How we can use CERT to help guide our documentation habits • The difference between fraud and abuse • What are common provider mistakes with CERT • What steps should we take to prevent errors





Comprehensive Error Rate Testing

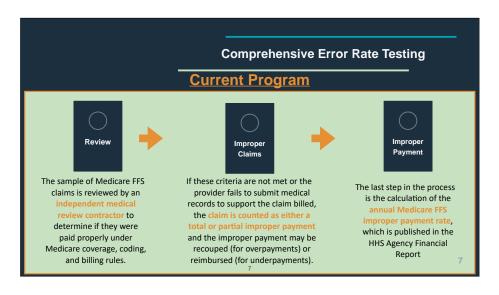
History

- The Medicare FFS improper payment rate was first measured in 1996.
- HHS-OIG was responsible for estimating the national Medicare FFS improper payment rate from 1996 through 2002.
- The OIG designed its sampling method to estimate a national Medicare FFS paid claims improper payment rate only.
 - OIG's small sample size of approximately 6,000 claims, the OIG was unable to produce improper payment rates by contractor, contractor type, service type, or provider type.
- Following recommendations from the OIG, the sample size was increased when CMS began producing the Medicare FFS improper payment rate in 2003.

Comprehensive Error Rate Testing

Current Program

- •Measure improper payments in the Medicare Fee-for-Service (FFS) program
- •Selects a stratified random sample of approximately 50,000 claims submitted to Part A/B MACs and DME MACs
- Allows CMS to calculate a national improper payment rate and contractor- and service-specific improper payment rates.
- •Ensures a statistically valid random sample; therefore, the improper payment rate calculated from this sample is considered to reflect all claims processed by the Medicare FFS program during the report period.



Do I Have to Worry About Fraud? Christopher Wolfe, OD, FAAO, Dipl. ABO

What

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What is Fraud?

Medicare fraud typically includes any of the following:

- Knowingly submitting, or causing to be submitted, false claims or making misrepresentations of fact to obtain a Federal health care payment for which no entitlement would otherwise exist
- Knowingly soliciting, receiving, offering, or paying remuneration (e.g., kickbacks, bribes, or rebates) to induce or reward referrals for items or services reimbursed by Federal health care programs
- Making prohibited referrals for certain designated health

What is Abuse?

Abuse describes practices that may directly or indirectly result in unnecessary costs to the Medicare Program. Abuse includes any practice that does not provide patients with medically necessary services or meet professionally recognized standards of care.

Examples of Fraud

MISTAKES

INEFFICIENCIES

BENDING

THE RULES

INTENTIONAL DECEPTIONS

ealth service

- Knowingly billing for services at a level of complexity higher than services actually provided or documented in the medical records
- Knowingly billing for services not furnished, supplies not provided, or both, including falsifying records to show delivery of such items
- · Knowingly ordering medically unnecessary items or services for patients
- · Paying for referrals of Federal health care program beneficiaries
- Billing Medicare for appointments patients fail to keep

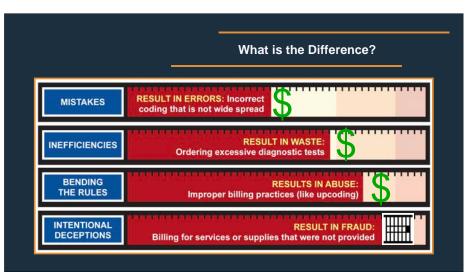
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Examples of Abuse

- · Billing for unnecessary medical services
- Charging excessively for services or supplies
- Misusing codes on a claim, such as upcoding or unbundling codes. Upcoding is when a provider
 assigns an inaccurate billing code to a medical procedure or treatment to increase reimbursement.



What does the Data Show Us?

Christopher Wolfe, OD, FAAO, Dipl. ABO





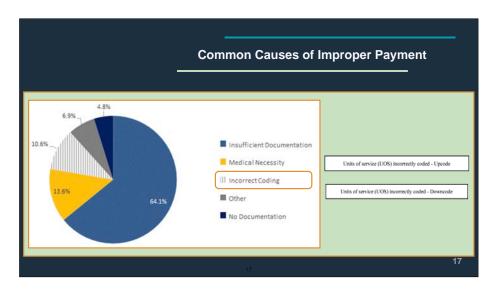
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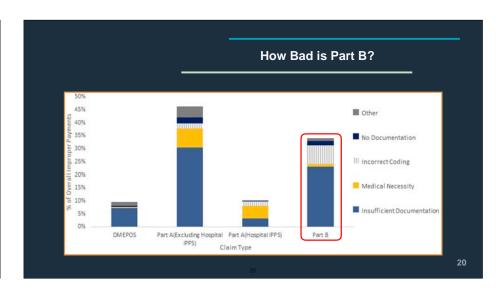
MISTAKES

INEFFICIENCIES





How Much Does This Cost (Billions)? Percent of Projected 95% Improper Claims Claims Total Overall Claim Type Improper Payment Rate Confidence Sampled Reviewed Payments Improper **Payments** Interval Payments Part A (Total) 18,508 4.3% - 5.5% 28,079 \$291.4 \$14.2 4.9% 56.5% Part A (Excluding 8,309 7,180 \$183.5 \$11.6 6.3% 5.4% - 7.3% 46.3% Hospital IPPS) Part A (Hospital 19,770 11,328 \$107.9 \$2.6 2.4% 2.1% - 2.7% 10.3% Part B 14,678 14,267 \$100.1 \$8.5 8.5% 7.8% - 9.2% 33.9% **DMEPOS** 9,646 9,235 \$8.3 \$2.4 28.6% 26.4% - 30.8% 9.5% Total 42,010 100.0% 52,403 \$399.8 \$25.0 6.3% 5.8% - 6.7%



What Services are Most Likely to Fail?

Part B Services (BETOS Codes)	Projected Improper Payments	Improper Payment Rate	95% Confidence Interval	Perc	Percent of Overall				
				No Doc	Insufficient Doc	Medical Necessity	Incorrect Coding	Other	Improper Payments
Lab tests - other (non- Medicare fee schedule)	\$817,653,571	24.8%	19.6% - 30.1%	0.7%	88.8%	8.8%	0.0%	1.6%	3.2%
Minor procedures - other (Medicare fee schedule)	\$760,818,528	15.0%	9.0% - 20.9%	2,6%	90.0%	0.4%	1.8%	5.3%	3.0%
Office visits - established	\$722,802,851	4.9%	3.7% - 6.1%	11.0%	38.7%	0.0%	48.5%	1.8%	2.8%
Hospital visit - subsequent	\$498,391,826	9.2%	6.9% - 11.4%	8.7%	45.8%	0.0%	44.5%	1.0%	1.9%
Hospital visit - initial	\$463,933,943	17.2%	14,6% - 19,8%	3.8%	24.5%	0.0%	71.1%	0.7%	1.8%
Specialist - other	\$442,270,133	25.5%	17.7% - 33.2%	3,4%	92.3%	0.0%	4.4%	0.0%	1.7%
Ambulance	\$405,165,149	7.9%	4.6% - 11.2%	5,4%	56.6%	31.3%	6.7%	0.0%	1.6%
Nursing home visit	\$341,892,648	14.1%	11.0% - 17.2%	4.6%	37.1%	0.0%	54.9%	3,3%	1.3%
Specialist - psychiatry	\$271,060,913	19.4%	12.9% - 25.8%	6.2%	87.5%	0.0%	0.7%	5.7%	1.1%
Office visits - new	\$256,145,880	9.7%	6.9% - 12.4%	4.2%	6.6%	0.0%	64.0%	25.3%	1.0%

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Part B Services (BETOS Codes)	Projected Improper Payments	Improper Payment Rate	95% Confidence Interval	Percentage of Service Type Improper Payments by Type of Error					Percent of Overall
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To Do

Document

- Maintain accurate and complete medical records and documentation of the services you provide.
- Ensure your documentation supports the claims you submit for payment.
- Good documentation practices help to ensure your patients get appropriate care and allow other providers to rely on your records for patients' medical histories.

What Can We Do?

Christopher Wolfe, OD, FAAO, Dipl. ABO

Document • Understand Documentation Guidelines

To Do

Document

- Ensure there is a chief complaint documented
- List all addressed problems in assessment
- Finish your charts
- Sign your charts
- Order tests appropriately
- Interpret tests

Order

- "Order: 30-2 threshold visual field OU to evaluate for glaucomatous field loss and monitor"
- "Order: macular OCT OU to evaluate for macular fluid associated with wet ARMD and monitor"

Routine screening tests that are a <u>"standing order"</u> for all patients as part of their preliminary tests are NOT medically necessary and should NOT be billed to the insurance company.

Interpret

- 1. Test date
- 2. Test reliability (e.g., cloudy due to cataract)
- 3. Test findings (e.g., hemorrhage)
- 4. **Comparison** with prior tests (when applicable)
- 5. Diagnosis (if possible)
- 6. **Impact** on treatment and prognosis
- 7. Signature of the physician

Interpret

"Interpretation and report: Test 30-2 threshold visual field, shows inferior nasal step within 5° of fixation OD, no defects OS. Good reliability in each eye, appears stable based on comparison to prior testing. Continue Lumigan 0.01% and monitor in 4 months along with IOP, gonioscopy and dilated optic nerve evaluation."





FINANCIAL DISCLOSURES Marcus Gonzales OD, FAAO · Clinical Associate Professor at the University of Houston College of Optometry · No financial disclosures.

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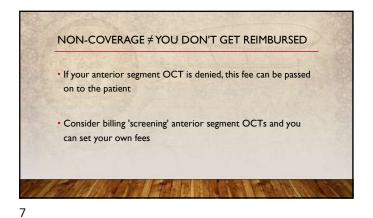


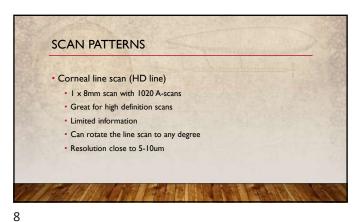
ANTERIOR SEGMENT OCT IMAGING • Lesions Specialty lens fittings Angle *Often not paid by insurance Pachymetry Other Uses

LOCAL COVERAGE DETERMINATION (LCD) **Anterior Segment Disorders** SCODI may be used to examine the structures in the anterior segment structures of the eye. Narrow angle, suspected narrow angle, and mixed narrow and open angle glaucoma Determining the proper intraocular lens for a patient who has had prior refractive surgery and now requires cataract extraction · Presence of corneal edema or opacity that precludes visualization or study of the anterior chamber Calculation of lens power for cataract patients who have undergone prior refractive surgery. Payment will only be made for the cataract codes as long as additional documentation is available in the patient record of their prior refractive procedure. Payment will not be made in addition to A-scan or IOL master

DOCUMENTATION IS IMPORTANT! · Limitations The following are considered not medically reasonable and necessary: 1. SCODI is usually not medically reasonable and necessary when performed to provide additional confirmatory information regarding a diagnosis which has already been determined. Documentation should support that the SCODI test result was used for establishing a diagnosis, establishing a baseline prior to treatment, or for monitoring purposes.

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CORNEAL HD LINE SCAN

Tear Film

Bowman's

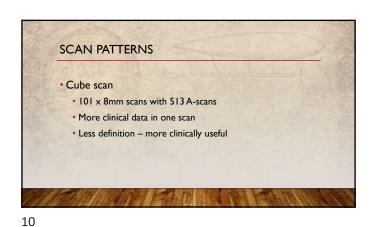
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Descemet's

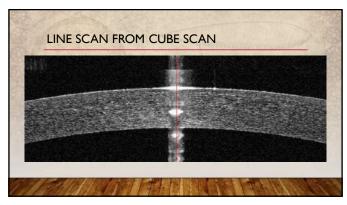
Membrane

Endothelium

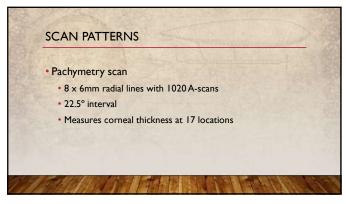
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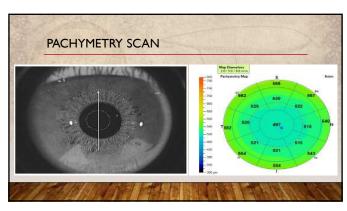


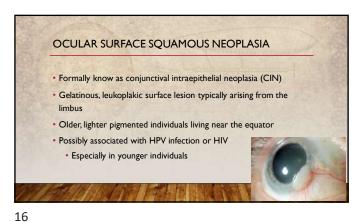
CUBE SCAN



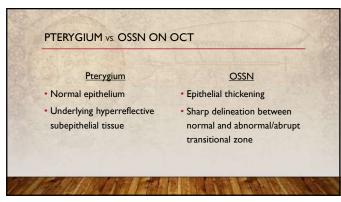
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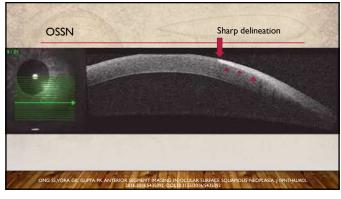






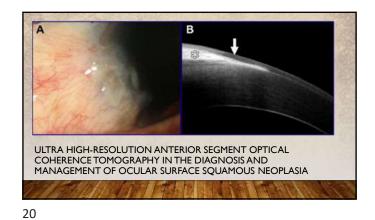
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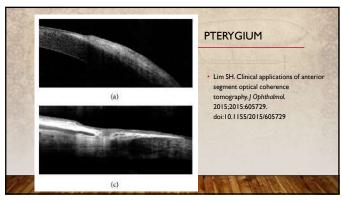


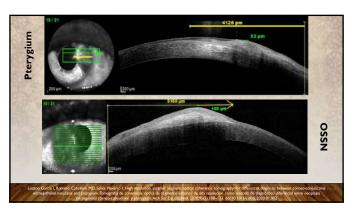


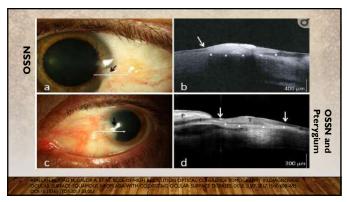
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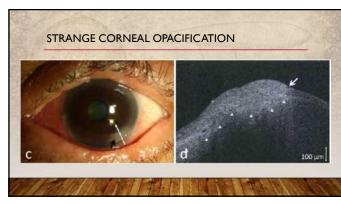


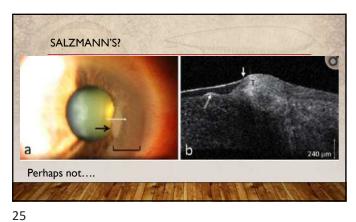


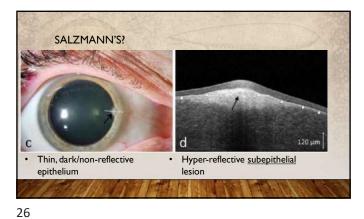


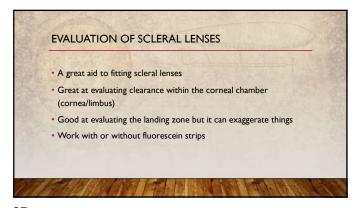


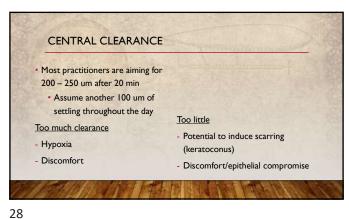


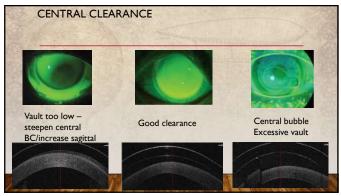


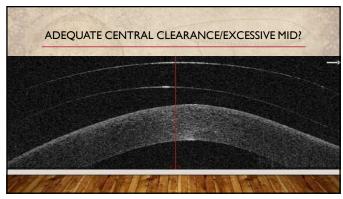






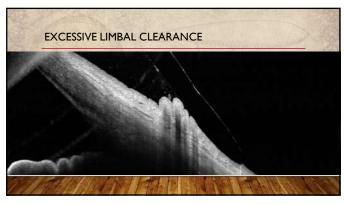




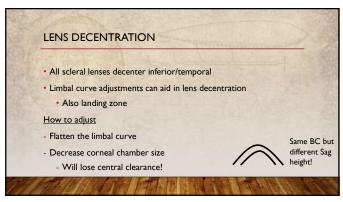


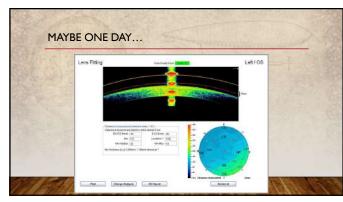


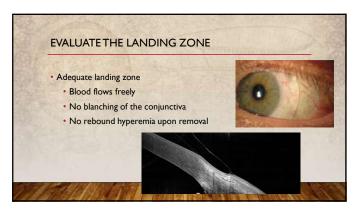






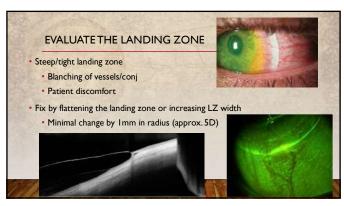




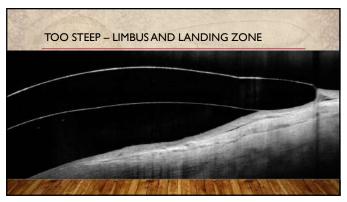


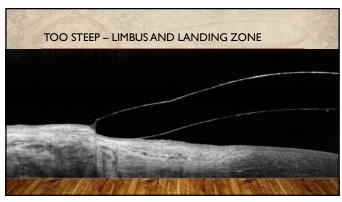






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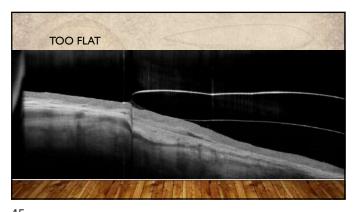


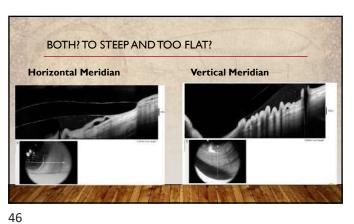


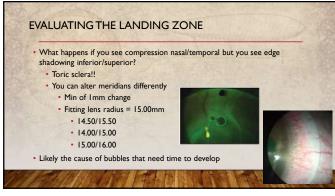
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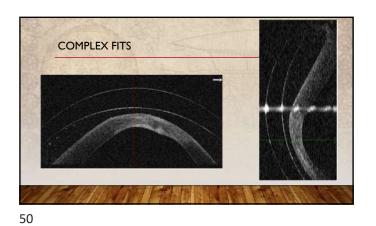


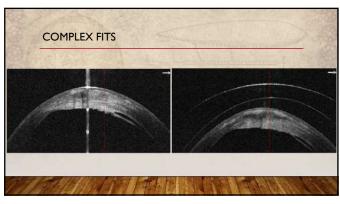




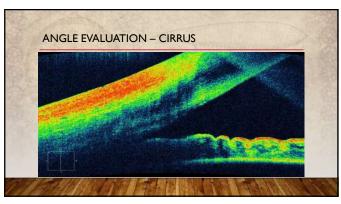
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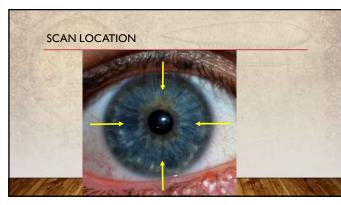




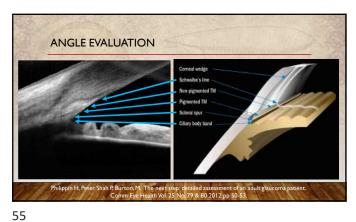


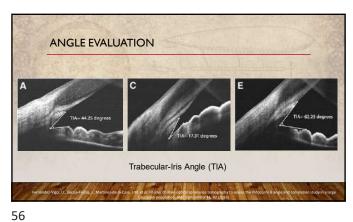


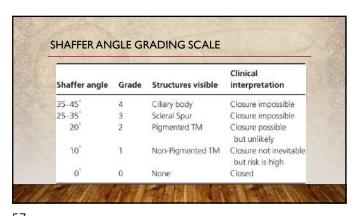


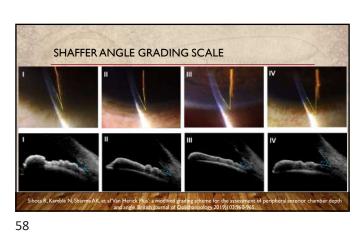


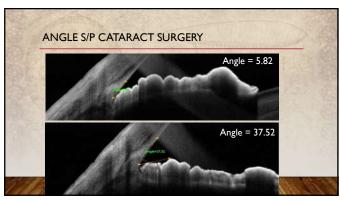
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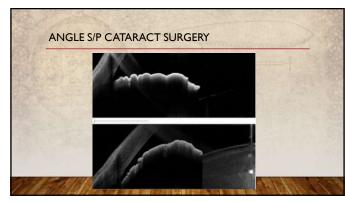


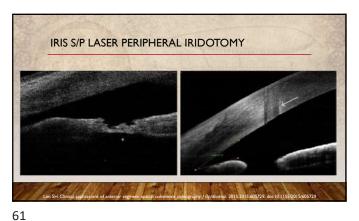


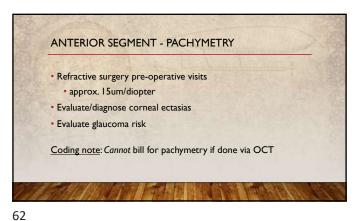


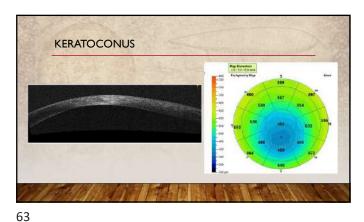


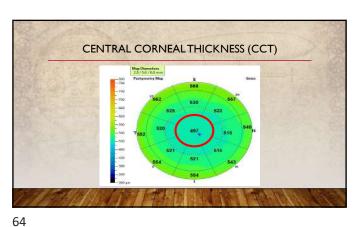


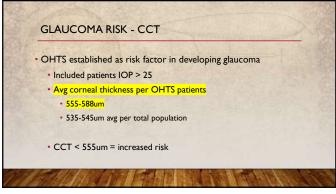


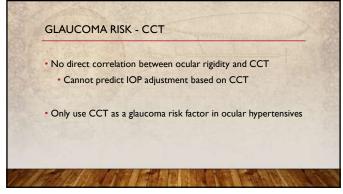








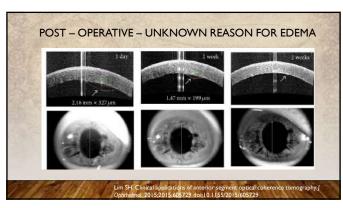




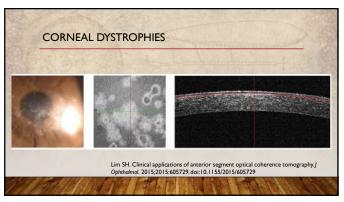


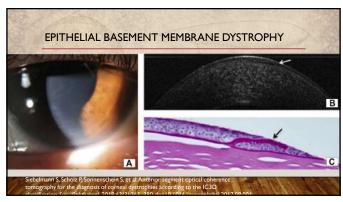


MENISCOMETRY • TMA – Tear meniscus area • TMH – Tear meniscus height (233 um males/262 females) · Varies based on age as well (decreases over time) • TMR - Tear meniscus curvature • Can measure upper and lower



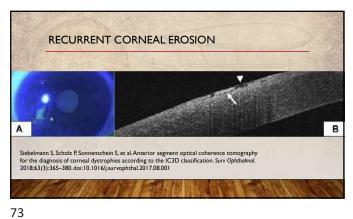
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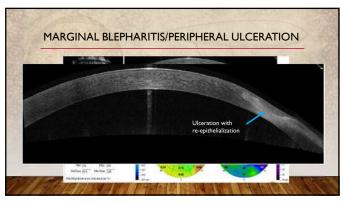


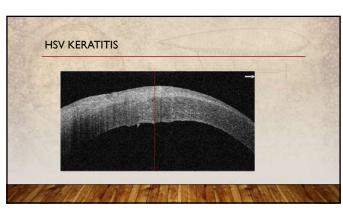
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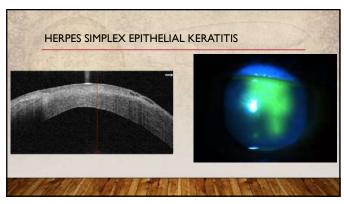
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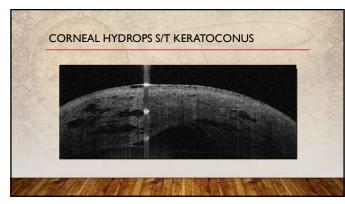


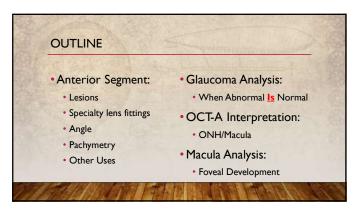


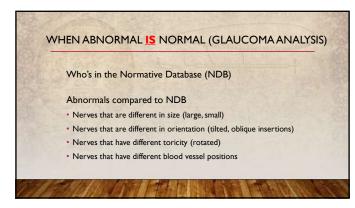


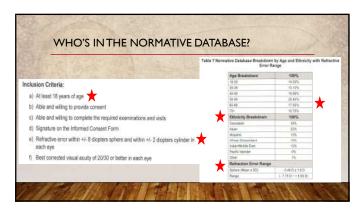


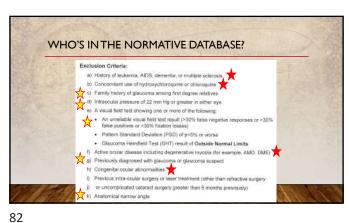




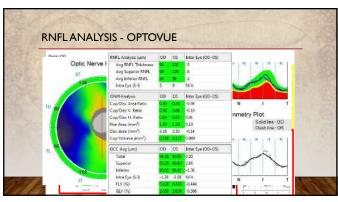


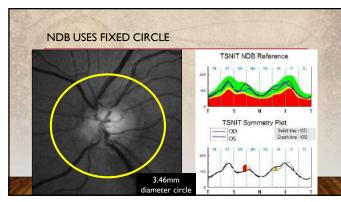




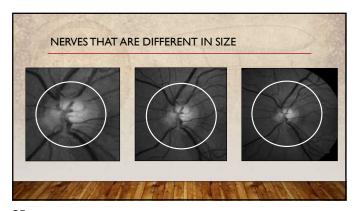


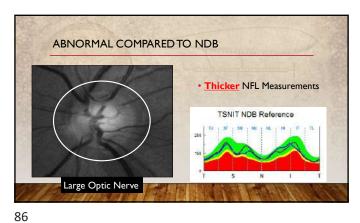
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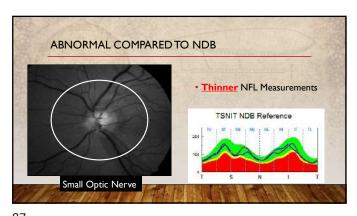


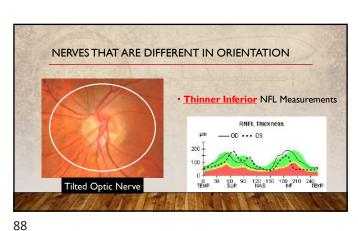


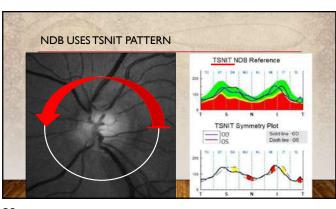
83

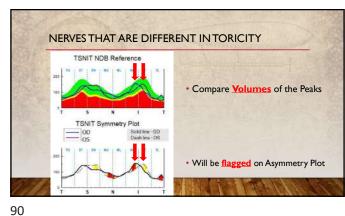


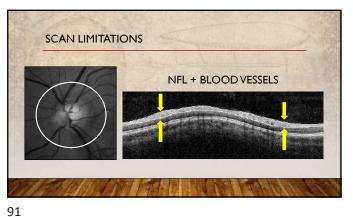


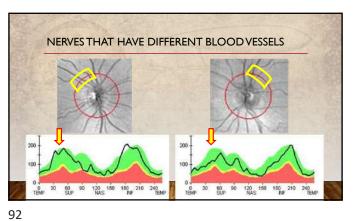


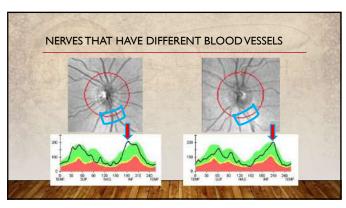


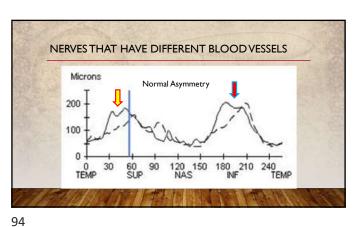












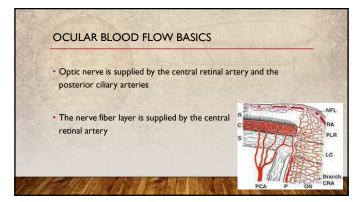
OCULAR BLOOD FLOW BASICS

Inner retinal layers receive blood via retinal circulation

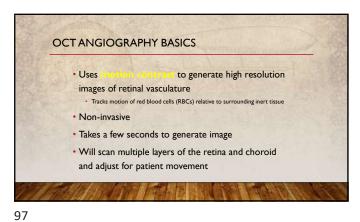
Outer retinal layers and RPE receive nutrients via diffusion from choroidal circulation

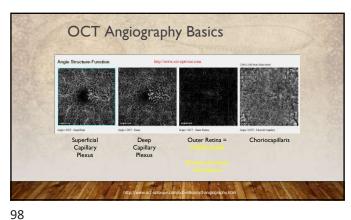
Inner retinal layers are tighter making it more resistant to edema than outer retinal layers

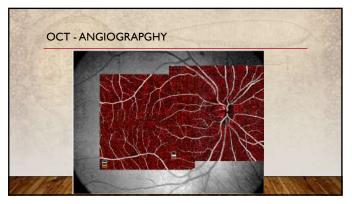
Foveal Avascular Zone (FAZ) receives nutrients via diffusion from choroidal circulation

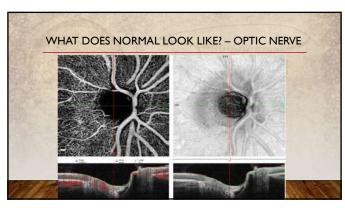


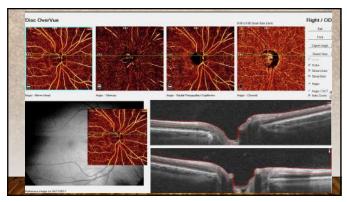
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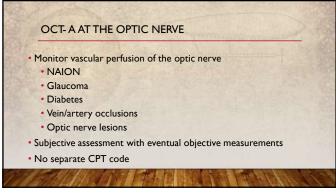


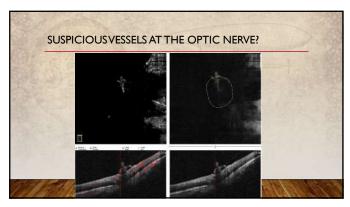






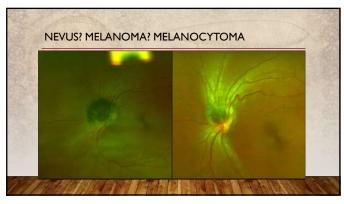


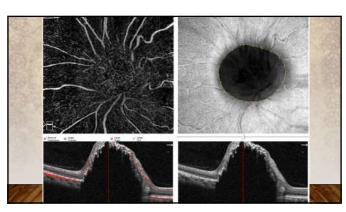




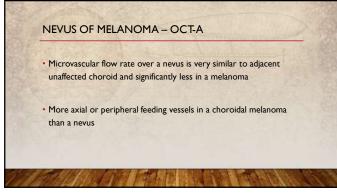


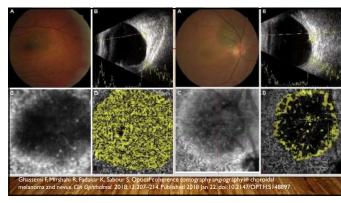
103 104



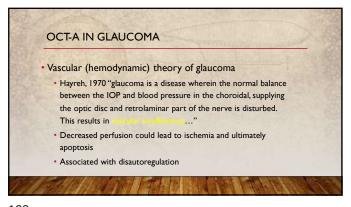


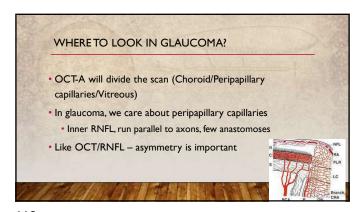
105 106





107 108

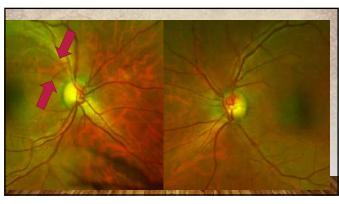




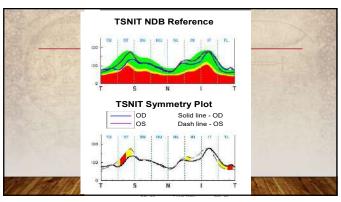
109 110

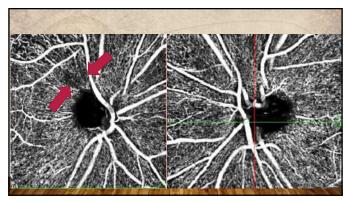
OCT-A GLAUCOMA SUSPECT

- 67 AAF
- POH: paternal grandfather had glaucoma
- PMH: diabetes, high cholesterol, hypertension
- BCVA: 20/20 OU mild myope
- IOP: 19 mmHg and 20 mmHg
- SLE: unremarkable, angles open

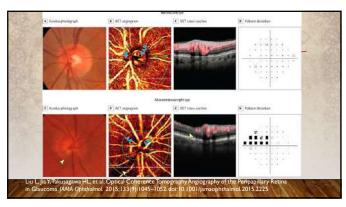


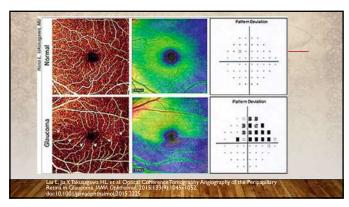
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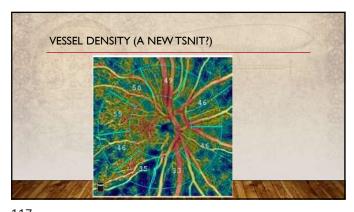


113 114





115 116



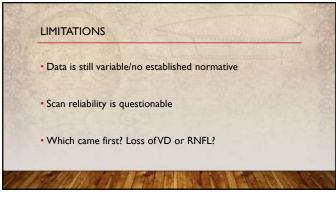
HOW DOESTHIS CHANGE MY MANAGEMENT?

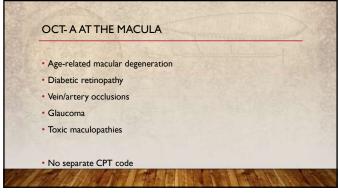
 As of now...not much

 There is good correlation between findings of OCT-A and the extent of loss on OCT and visual fields

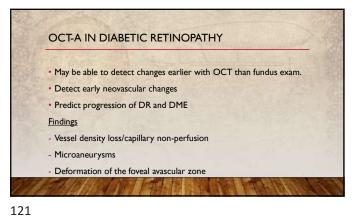
 Vessel density is less in patient with glaucoma and more asymmetric (macular and optic nerve)

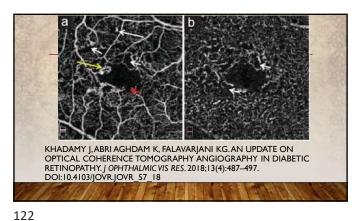
117 118

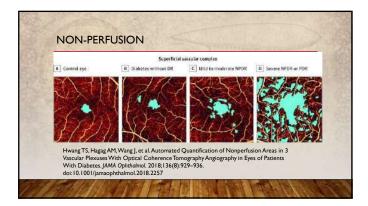


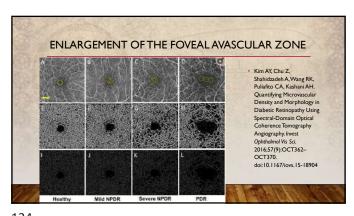


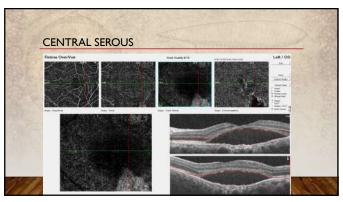
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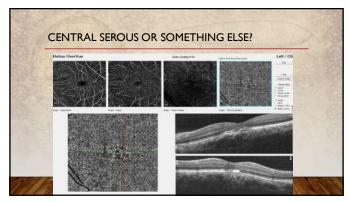


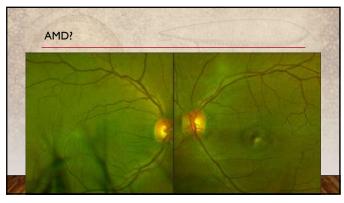


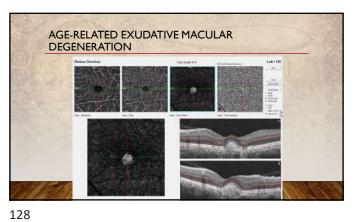




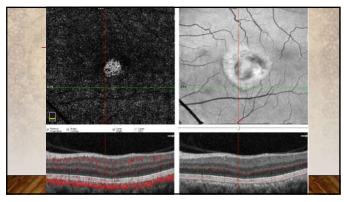


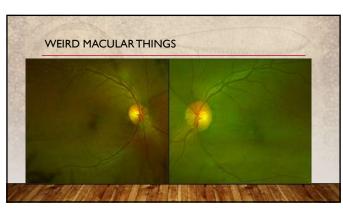




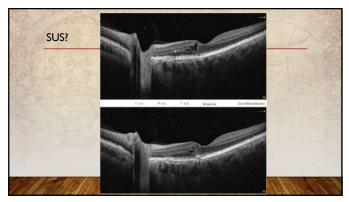


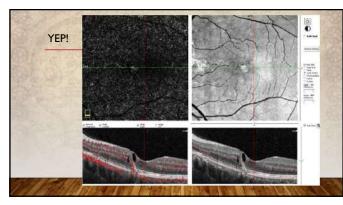
127



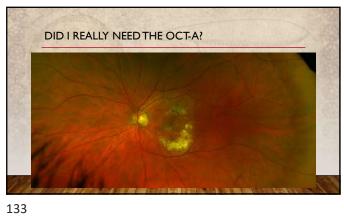


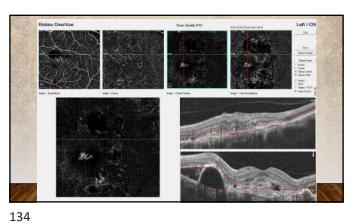
129 130

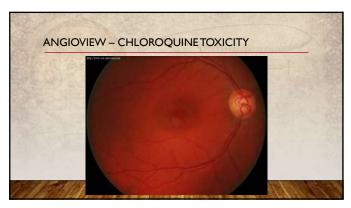


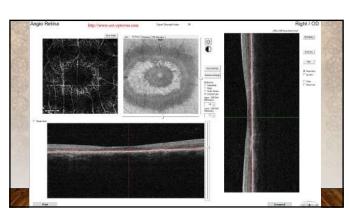


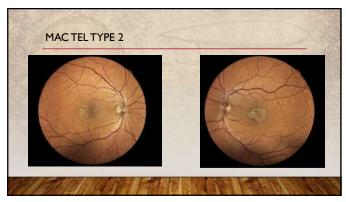
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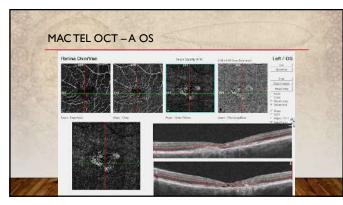


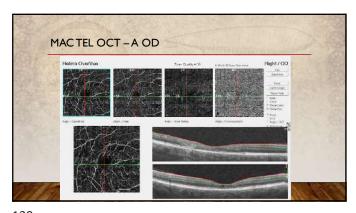


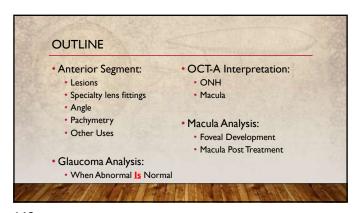


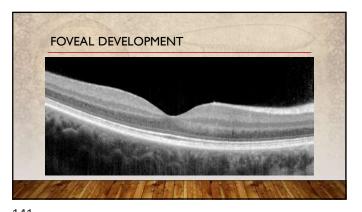


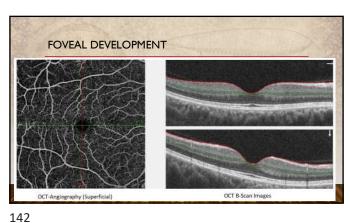




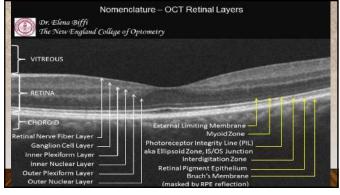


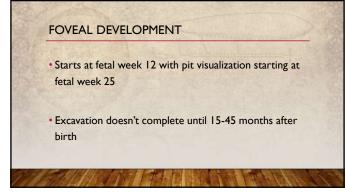




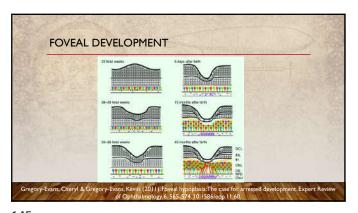


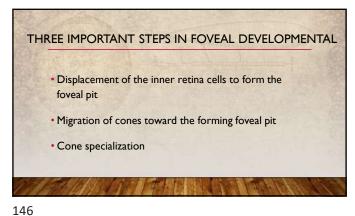
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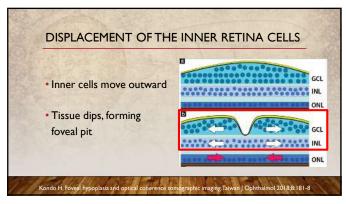


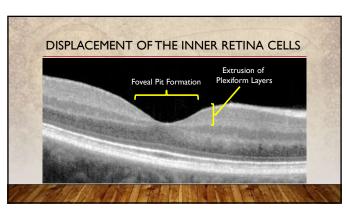
143 144



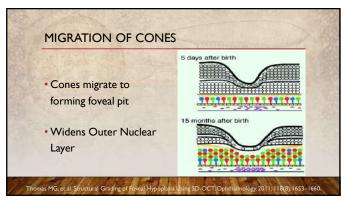


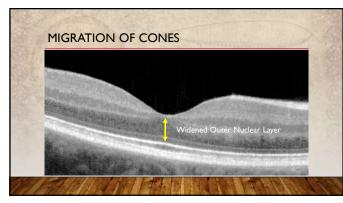
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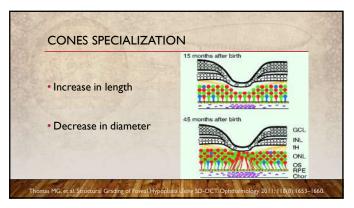


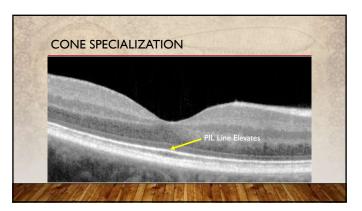
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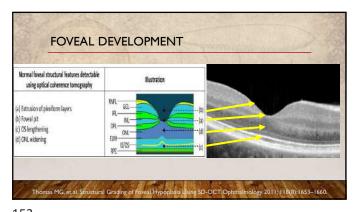


149 150





151 152



POVEAL HYPOPLASIA

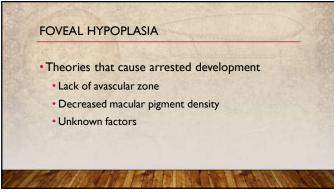
Absence of a foveal depression due to a continuous neurosensory retina over the presumed location of the fovea

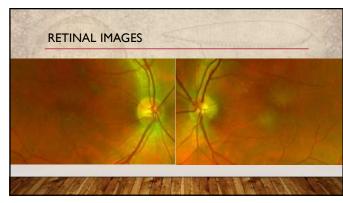
Commonly associated with other ocular conditions, such as albinism, PAX6 mutations, retinopathy of prematurity, microphthalmus, aniridia, nystagmus, and achromatopsia

Isolated foveal hypoplasia is quite rare

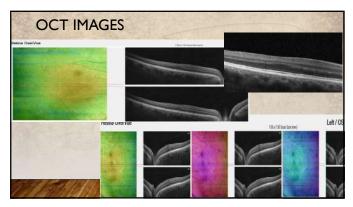
Visual acuities can range from 20/20 to 20/400

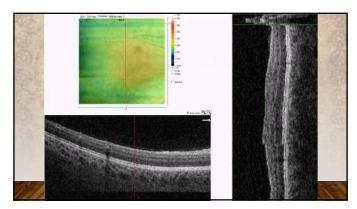
153 154



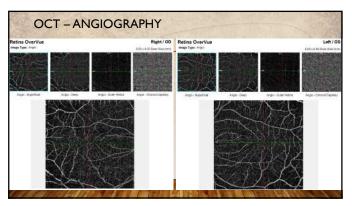


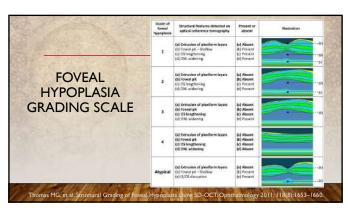
155 156



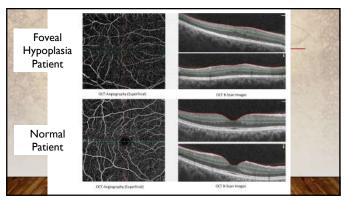


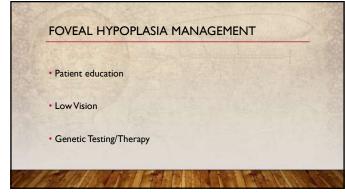
157 158





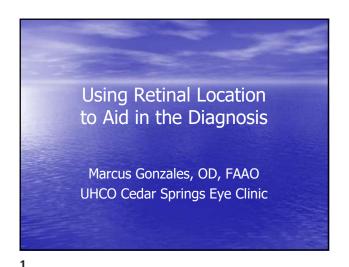
159 160





161 162





Financial Disclosures
No financial disclosures.
Marcus Gonzales OD, FAAO, Diplomate, American Board of Optometry
Clinical Assistant Professor at the University of Houston College of Optometry

2



Where in the retina is it?
Depth and location define the pathology
Some pathology affects multiple depths and locations
Diagnosis may not always be definitive, but accurate findings can't be wrong
Not sure of diagnosis?

Remember "company it keeps"

Techniques to help determine where the pathology exists

• Appreciating retinal depth
- Color and Clarity
- Shadowing
- Other retinal structures as landmarks
• Ocular Coherence Tomography (OCT)
• Fluorescein angiography / OCT-Angiography

Must understand retinal anatomy to know where defects exist

Retinal Anatomy Basics

Retina – 10 layers (ILM to RPE)

Neural Retina – 9 layers (excludes the RPE)

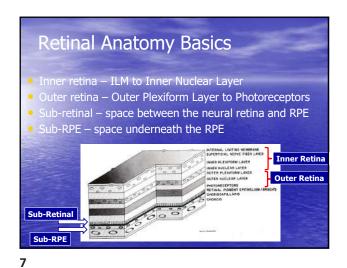
Retinal Detachment – neural retina detaches from RPE

**FRANAL LUTRIS REVENSES

**RETINAL LUTRIS REVENSES

**RETI

5



Petinal Anatomy Basics

Vitreous adheres to the retina strongly at the ora, optic nerve and macula

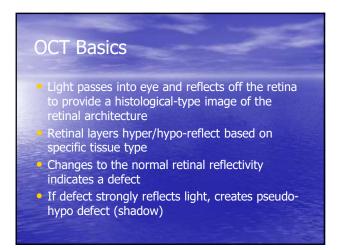
Internal Limiting Membrane (ILM) keeps the vitreous out of the retina

Neurosensory retina is loosely connected to the RPE

RPE/Bruch's membrane keeps choroid out of the retina

8

10



9

Normal HD-OCT B-Scan

NEL: Nerve Fiber Layer
IRM: Inner Limiting Membrane
GCL: Gargion Coll Layer
IPL: Limer Plexiform Layer
IRL: Inner Nuclear La

Ocular Blood Flow Basics

Inner retinal layers receive blood via retinal circulation
Outer retinal layers and RPE receive nutrients via diffusion from choroidal circulation
Inner retinal layers are tighter making it more resistant to edema than outer retinal layers

Foveal Avascular Zone (FAZ) receives nutrients via diffusion from choroidal circulation

OCT Angiography Basics

Uses motion contrast to generate high resolution images of retinal vasculature

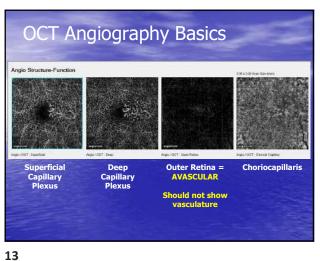
Tracks motion of red blood cells (RBCs) relative to surrounding inert tissue

Non-invasive

Takes a few seconds to generate image

Will scan multiple layers of the retina and choroid and adjust for patient movement

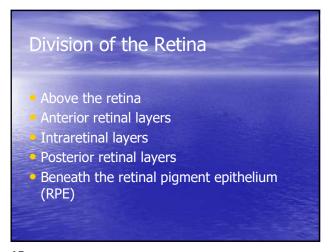
11 12



OCT Angiography Basics Changes to the normal RBC movement indicates a defect Abnormal vasculature (NVD/E, IRMA, CNVM): Still has moving RBCs → highlighted on OCTA Vascular leakage and stagnant fluid (edema): – No RBC movement \rightarrow NOT highlighted on OCTA Retinal Non-perfusion (ischemia): No RBC movement → vascular dropout in superficial/deep capillary plexus views

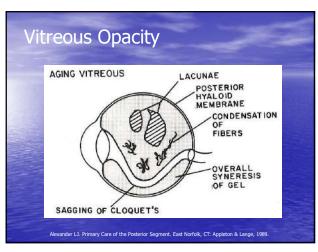
14

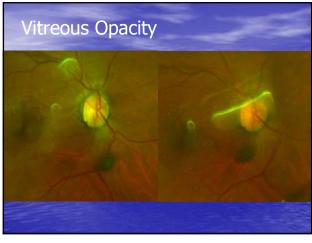
16



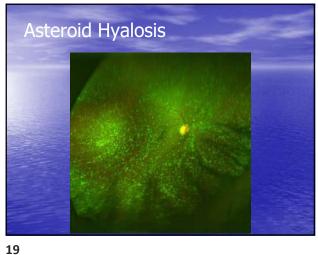
Common Pathologies Above the Retina Vitreous opacity Asteroid Hyalosis Vitreous hemorrhage Epiretinal membrane Vitreomacular traction

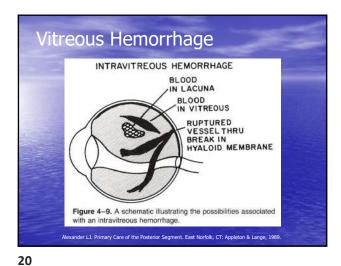
15



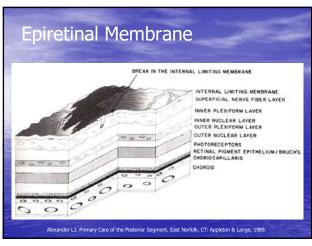


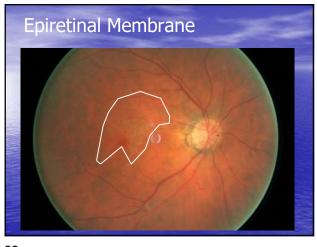
17 18

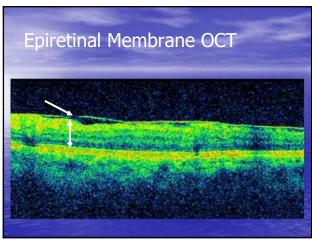


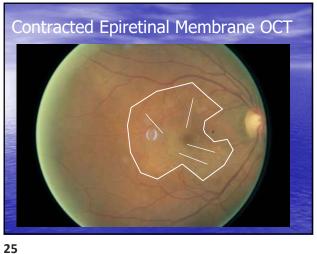


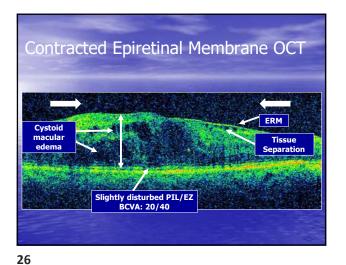


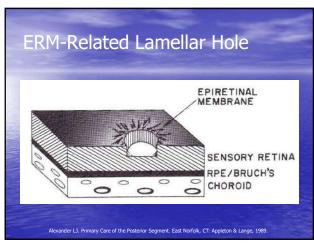


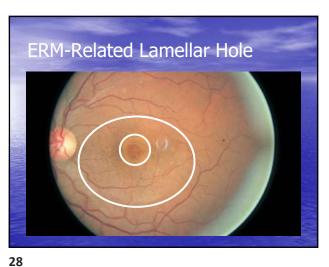


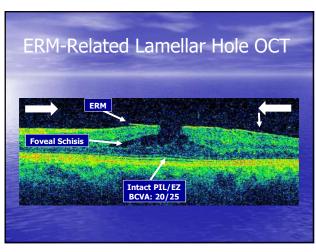


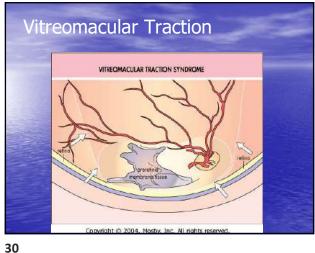


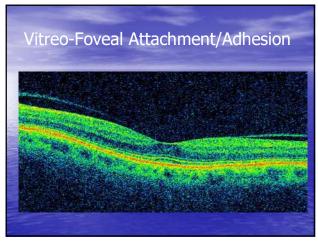


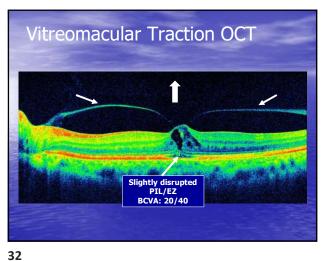


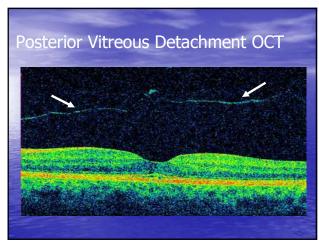


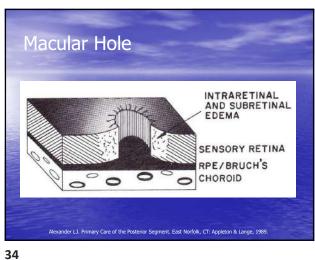


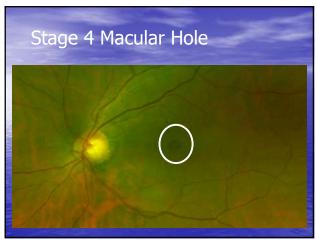


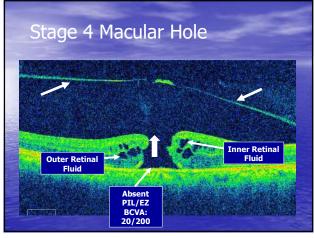




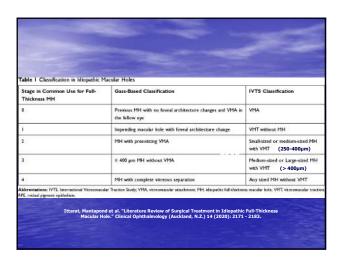








35 36



Idiopathic Macular hole management

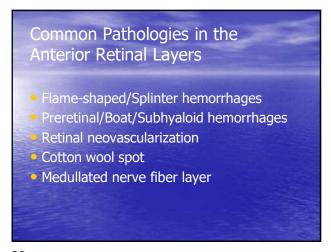
• Urgent (not emergent) Referral to retina for vitrectomy + ILM/ERM peel – or – ocriplasmin injections

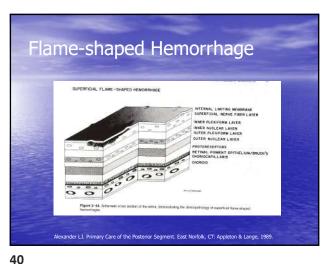
• Determine length of time since vision loss from macular hole specifically

• Timeline and hole size dictates visual prognosis

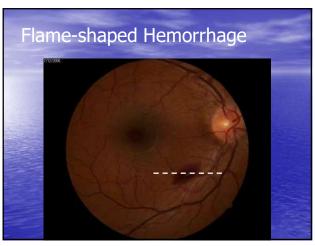
• Macular hole development in fellow eye – 10-15% in 5 years

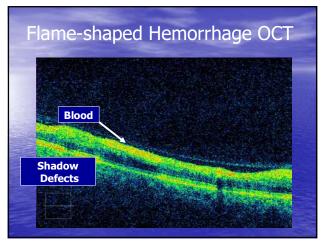
37 38



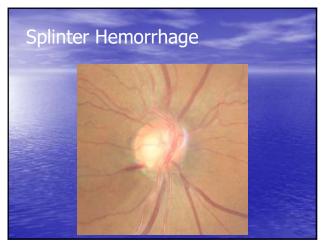


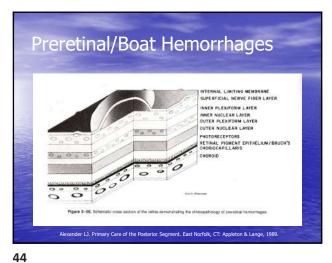
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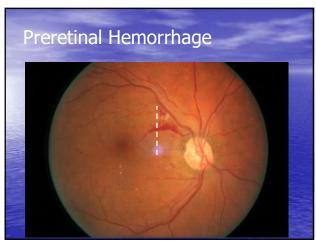


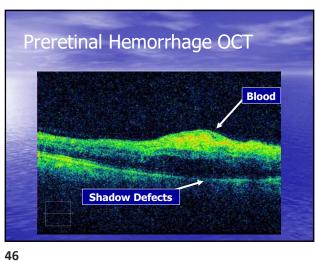


41 42

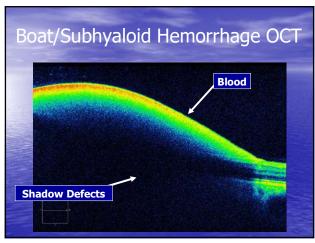




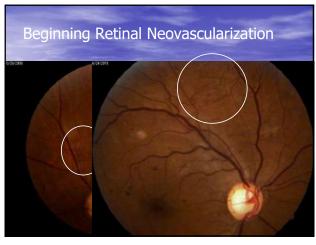


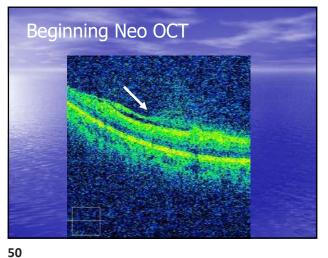


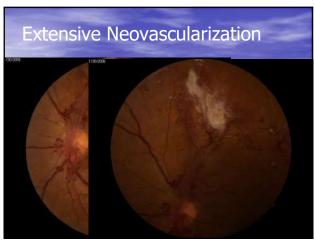




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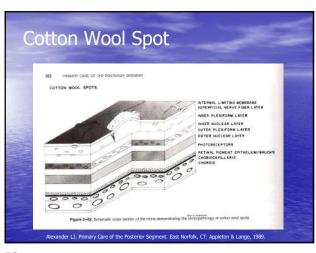






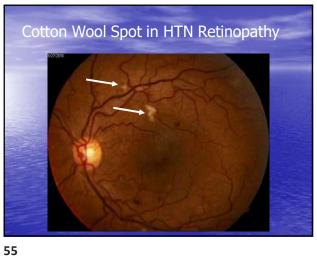


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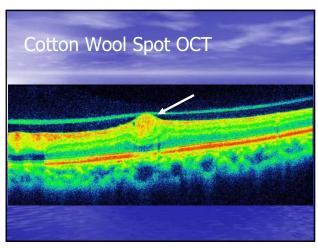


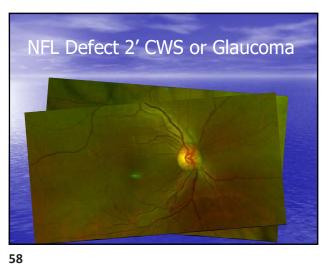


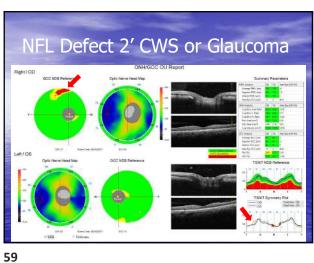
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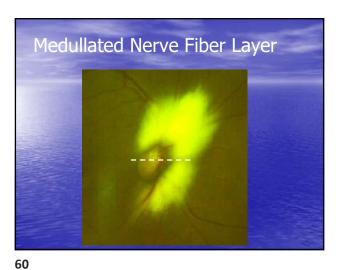


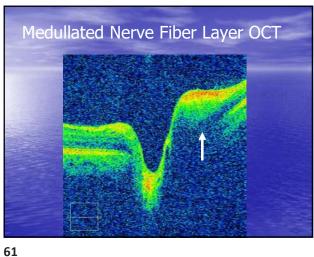


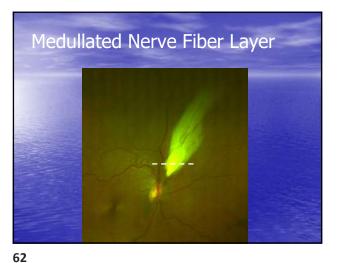




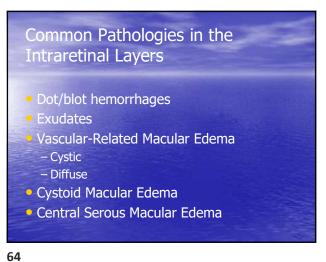


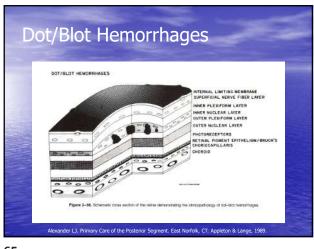


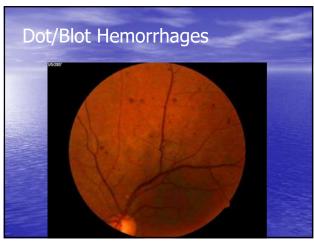


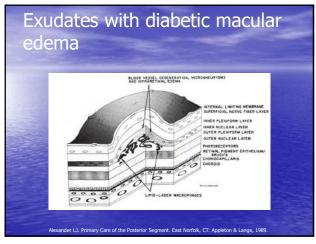


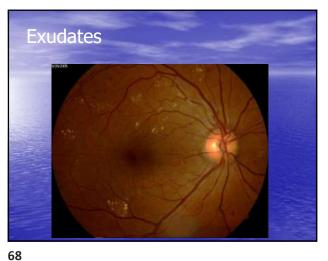
Medullated Nerve Fiber Layer OCT

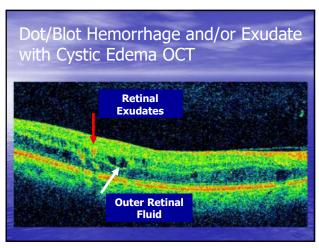


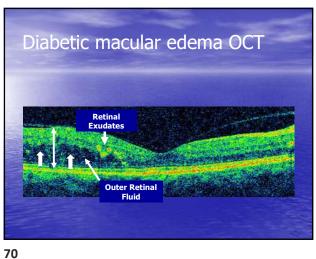




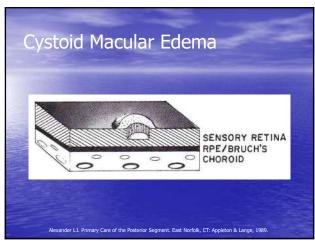






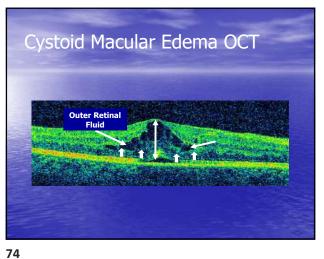


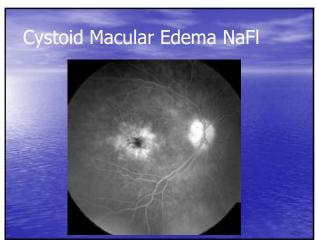


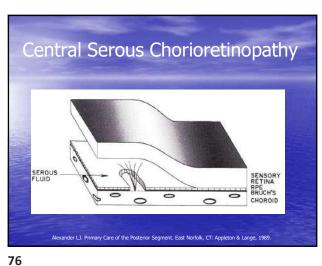


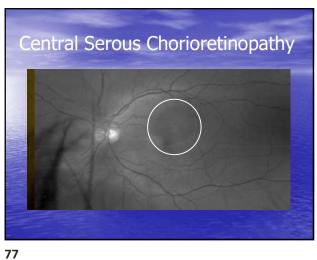
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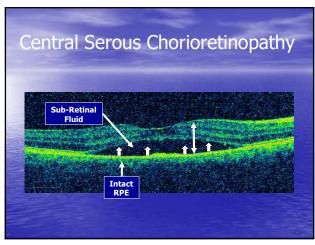


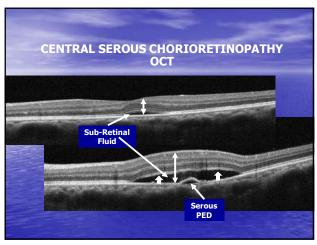


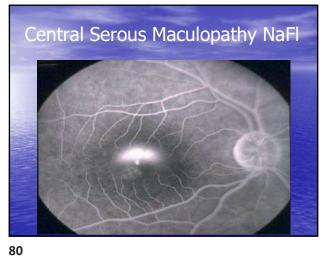






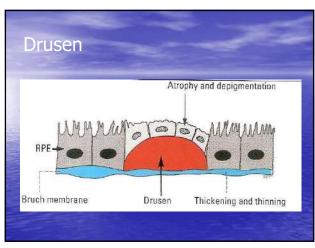




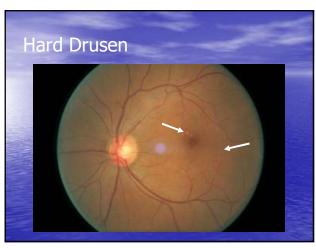


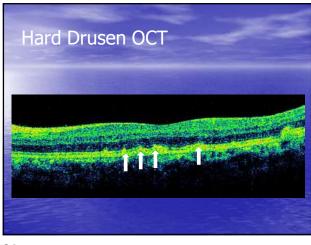
Common Pathologies in the Posterior Retinal Layers

Drusen
RPE changes
Hypertrophy
Atrophy
Hypopigmentation/Depigmentation
Hyperplasia

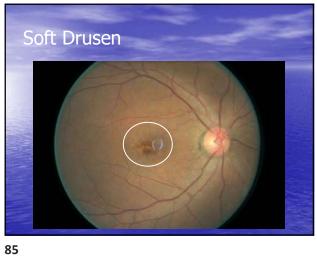


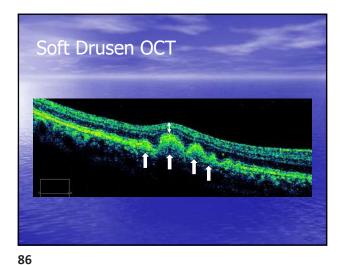
81 82

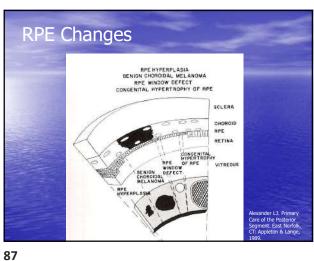


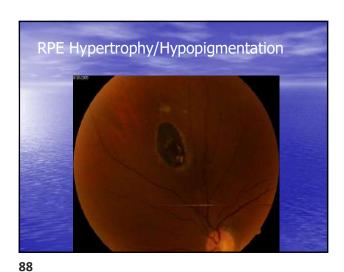


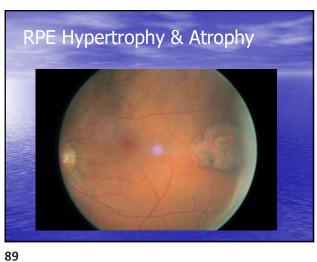
83

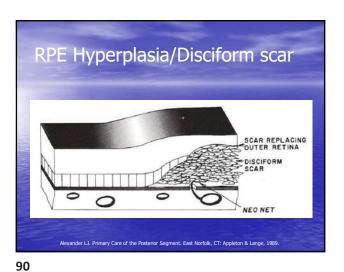


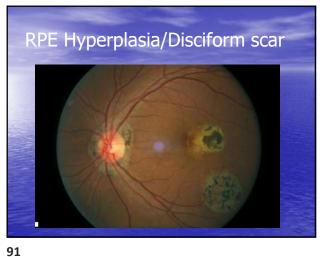


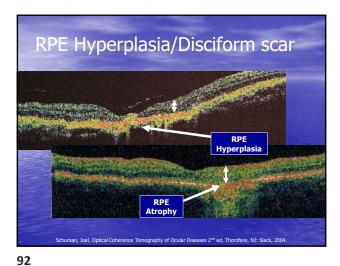




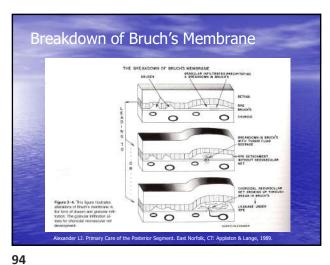


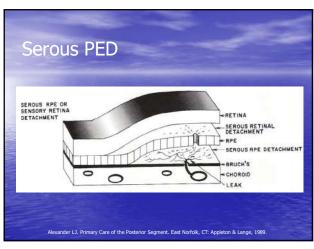


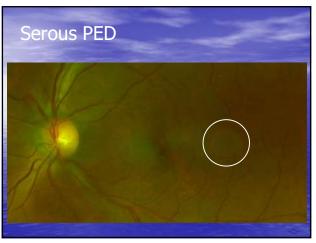




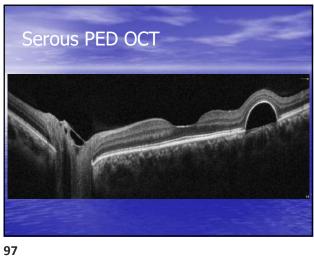
Common Pathologies beneath the Retinal Pigment Epithelium Breakdown of Bruch's Membrane - Retinal Pigment Epithelial Detachment (PED) Hemorrhagic Fibrovascular (Choroidal Neovascular Net) Linear Breaks Angioid Streaks Lacquer Cracks Choroidal nevus/melanoma 93

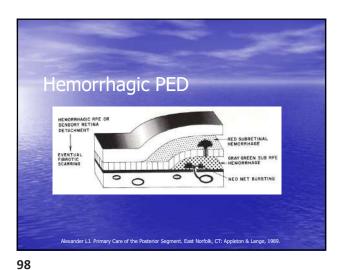


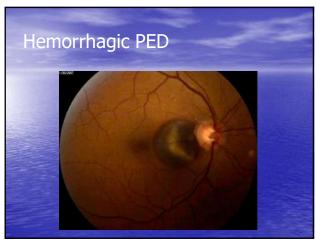


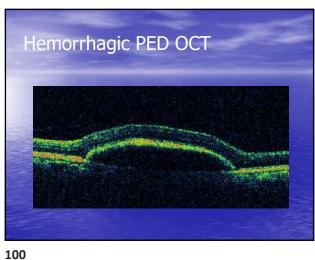


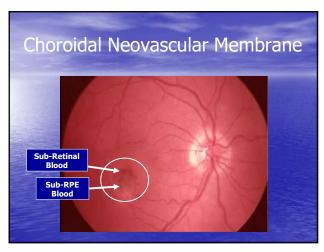
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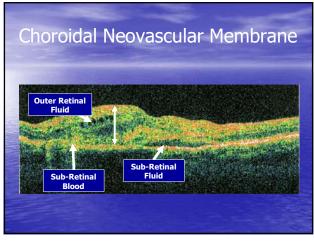


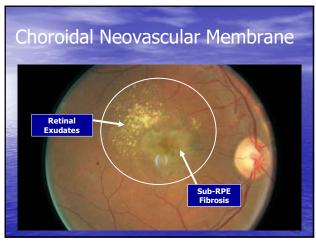


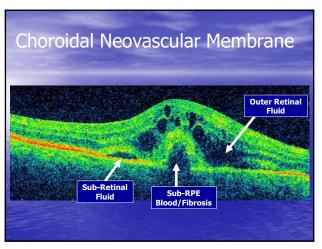


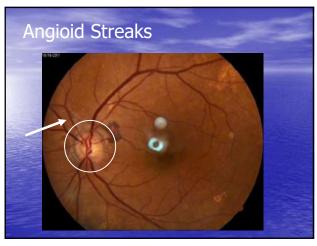


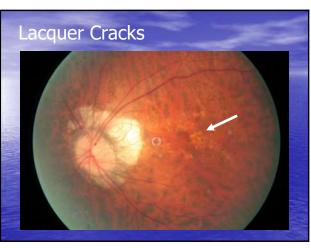




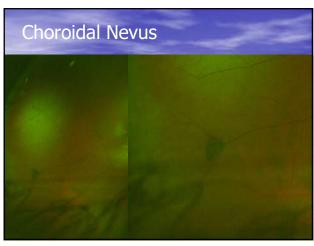


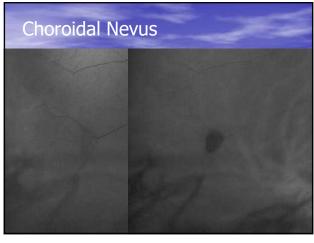






105 106





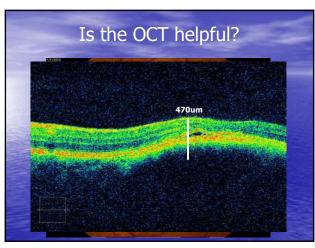
107 108



TFSOM-UHHD Acronym Risk Factor(s) Hazard Ratio (5yrs) Monitor annually 1-2 3x Monitor 6mo 3-4 Monitor 4mo Refer to retina specialist 21x Refer to retina specialist Hazard Ratio – basically how many more times the nevus will convert to melanoma Arch Ophthalmol. 2009;127(8):981-987. doi:10.1001/archophthalmol.2009.151

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Risk factors for the growth of choroidal nevus into melanom a					
Initial	Macmonk	Feature	Hezord ratio	% of patients with tumor growth having this feature	% of patients with no turn growth having this feater
T	Te	Thickness >2 mm	2	46	15
E	Find	Fluid	3	30	
\$	Smill	Symptoms	2	38 32	10.
0	Ocular	Orange pagment	3	32	6
M	Melanoma	Margin ≤3 mm to disc	1	28	31
UH	Using helpful	Utensono graphic bollowness	1	57	15
H	Hinto	Hido absence	6	98	95
D.	Duly	Druses shorter	<1	40	244



111 112

